



Critical need spot buy **product** **availability**

Novel Coronavirus (COVID-19)



May 28, 2020

With the significant increase in demand for medical supplies resulting from the COVID-19 pandemic, the healthcare industry continues to experience shortages of certain products, particularly Personal Protective Equipment (PPE).

To meet this demand, Medline has increased production of PPE, retrofitted manufacturing facilities to produce hand sanitizer and utilized air freight to accelerate PPE transit. We have also sourced and procured several new products through "spot buys" in order to mitigate the shortages on some of our traditional products.

Medline operates with a commitment to transparency, and it is important that any differences between the new products and our traditional products are understood and there is clarity on their availability.

- These products are now available for a limited time as spot buys. This means these are new products that in many cases have been procured and sourced from outside of our normal supply chain. The manufacturers of these products and the products themselves have been fully vetted to ensure they meet necessary performance and quality standards, but there are differences between the specifications and physical properties of these products as compared to our traditional products that are in short supply.
- The new spot buy products are not guaranteed to be available on an ongoing basis. They are available in specific quantities, and are intended to help bridge the gap until we have adequate supply of our traditional products to satisfy demand. Timing for availability is different by product, so be sure to review each item individually.
- Given the current sourcing environment, these new spot buy products have been procured at much higher acquisition and shipping costs than the traditional products they are back-filling. These increased costs are reflected in the sales price, which may be considerably higher than the prices of the traditional products.
- Because the new spot buy products are made-to-order, manufactured in limited quantities, and are subject to frequent acquisition costs increases, customer purchase orders for these products are non-cancellable and the products are non-returnable. Pricing noted is as of today, but may change by the time of order or in the future, as costs in the market are changing daily on these spot buy categories.
- Product lead times vary and are noted on an item-by-item basis. In many cases these supplies will be accessible over a 12 to 18 month time period.

Product details are included below—we will update this catalog weekly as we source new items.

Thanks,

A handwritten signature in black ink, appearing to read "Jim Boyle".

Jim Boyle
Executive Vice President
Medline Industries, Inc.



Quick reference

Disposable covers/gowns

Item no.	Description	UM	Qty/UM	Price/UM	Price/EA	Medical cover gown	Material	Material weight	Back closure
PONCHO20	Polyethylene film poncho with sleeves and hood	CS	50	\$40.00	\$0.80	No	PE Film	.08mm	Closed back
CRI4040PCC	Medium weight cover gown, Large	CS	100	\$485.00	\$4.85	No	Polyethylene coated material	27 GSM	Full back

Disposable coveralls

Item no.	Description	UM	Qty/UM	Price/UM	Price/EA	Medical cover gown	Material	Material weight	EN Type
NONCV985CXL	Microporous coveralls with hood, taped seams, elastic wrists and ankles, X-Large	CS	50	\$1,200.00	\$24.00	No	Microporous	63 GSM	5B/6B

Face shields

Item no.	Description	UM	Qty/UM	Price/UM	Price/EA	Material
NONFS600	Reusable, 8 x 11", 0.02 mm thick	BX	24	\$144.00	\$6.00	PETG
NONFS800	Disposable, 9 x 12"	CS	100	\$345	\$3.45	Polyester film and synthetic polyurethane

Bouffant caps

Item no.	Description	UM	Qty/UM	Price/UM	Price/EA	Material
CRI1502	24", One size fits most	CS	500	\$180.75	\$0.36	Heavyweight spunbond polypropylene
CRI1404A	24", One size fits most	CS	1000	\$115.57	\$0.11	Spunbond polypropylene

Poncho with sleeves and hood

- Poncho with sleeves and hood
- 5 assorted colors in each case: green, blue, red, yellow and purple
- Universal size: 41" x 34.25"
- Material thickness: .08mm

Additional information

- Maximum order: 1,000 cases
- Non-sterile; single use only
- Made from a polyethylene film and is not made with natural rubber latex

Item no.	Description	Price	Pkg.
PONCHO20	Universal, One size fits most	\$40	50/cs



Medium weight cover gown

- Made from medium weight polyethylene coated material (27 GSM)*
- Neck and side ties
- Knit cuffs
- Full back
- Gown length: 47"; Sleeve length: 20"

Additional information

- No material claims
- Non-sterile; single use only

Item no.	Description	Price	Pkg.
CRI4040PCC	Large	\$485**	100/cs

*When compared to the Medline CRI4010PCC heavyweight gown at 38 GSM.

**Price is subject to change based on product availability and spot buy purchase price.



Microporous coverall

- Made from white microporous material comprised from polypropylene and polyethylene film and is not made with natural rubber latex
- Taped seams and elastic wrists and ankles
- Attached hood and elasticated waist
- Zipper front with storm flap cover
- Non-sterile; single-use only

Additional information

- European (EU) 2016/425 PPE Directive Category III, CE Type 5/6 protective garment
- Recommended to be worn to protect against penetration by airborne solid particulates and infective agents, limited light sprays and aerosols, and liquids
- Maximum order quantity is 1000 cases

Item no.	Description	Price	Pkg.
NONCV985CXL	X-Large, one size fits most	\$1,200	50/cs



Standard Applied	Test Standard	Result
Resistance to penetration of airborne solid particulates and infective agents	EN ISO 13982-1	Type 5B
Resistance to penetration of light spray, liquid aerosol/splashes and infective agents	EN 13034	Type 6B
Resistance to penetration of contaminated liquids under hydrostatic pressure	EN 14126	Class 6 of 6
Resistance to penetration by infective agents due to mechanical contact with substances containing contaminated liquids	EN 14126	Class 6 of 6
Resistance to penetration by contaminated liquid aerosols	EN 14126	Class 3 of 3
Resistance to penetration by contaminated solid particles	EN 14126	Class 3 of 3

Reusable face shield

- Film is made out of a PETG material which is FDA compliant
- Box will come with cleaning instructions PETG can be cleaned with the following:
 - Hydrogen peroxide—pharmacy grade
 - Bleach—household grade as a 50/50 solution with water
 - Isopropyl alcohol diluted with water to 60% strength
 - Windex
- Foam can be cleaned with the following:
 - Isopropyl alcohol diluted with water to 60% strength
- Elastic can be cleaned with the following:
 - Water bath with baking soda or bleach depending on application
 - Can be wiped down with bleach—household grade as a 50/50 solution with water



Additional information

- Non-sterile, multi-use
- Product is drop shipped from manufacturer
- Must be ordered in increments of 30 boxes (60 boxes is a pallet)
- Minimum order quantity: 30 boxes
- Maximum order quantity: 10,380 boxes
- Band is 1 inch wide elastic, foam piece is 1 x 1 x 9

Item no.	Description	Price	Pkg.
NONFS600	8 x 11", .02 mm thick	\$144	24/bx

Disposable face shield

- Shield Lens is optical grade, distortion free polyester film
- Shield Thickness: 7-10 mils
- Foam Forehead Pad is made from synthetic polyurethane

Additional information

- Non-sterile
- Product is drop shipped from manufacturer
- Maximum order quantity: 3 cases
- Elastic band and forehead pad are not made with natural rubber latex

Item no.	Description	Price	Pkg.
NONFS800	9 x 12"	\$345	100/cs



Bouffant cap

- White
- 24"; one size fits most
- Made from a heavyweight spunbond polypropylene material (25 GSM)

Additional information

- Non-sterile, single use only
- Maximum order quantity: 100 cases
- Not made with natural rubber latex

Item no.	Description	Price	Pkg.
CRI1502	24", One size fits most	\$180.75	500/cs



Bouffant cap

- Blue
- 24", one size fits most
- Made from a spunbond polypropylene material (10 GSM)

Additional information

- Non-sterile, single use only
- Maximum order quantity: 100 cases
- Not made with natural rubber latex

Item no.	Description	Price	Pkg.
CRI1404A	24", One size fits most	\$115.57	1000/cs



Learn more. Contact your Medline representative, call 1-800-MEDLINE or visit [medline.com](https://www.medline.com).