

Ohio Long Term Services and Supports Financing Reform Meeting Held January 5, 2017

MEETING SUMMARY

Meeting Objectives:

- 1. Review progress made over summer Pathways conversations
- 2. Gauge support for investigating LTCi providers' openness to new products
- 3. Revisit discussion of workforce challenges, informed by long-term care providers associations' workforce survey

Meeting Results:

- 1. Review progress made over summer Pathways conversations.
 - An overview of the summer's progress, which concluded in the identification of three potential focus areas for efforts moving forward, was provided.

Potential Strategic Plan Focus Areas						
Workforce (paid and unpaid)	Affordable, suitable housing	Investments in preventive care and health outcomes and tie to health improvement plan				
Financing (individual and public)						
Delivery/Integration/Efficiency/Technology						

Pre-work Year 1	Shorter Term Investments Outcomes 2-5 years	Longer Term Investments and Outcomes 5+ Years	
 Clarify scope and charge Build structure and coordination function Develop budget and work plan Conduct stakeholder education Gather evidence re: what Ohio can build on Recommend plan 	 Plan Implementation Pilot and/or employ proven strategies in workforce, housing, financing, delivery, technology, integration (e.g. chronic disease self-management) Redesign LTC partnership product Track early results Build case for longer term investments 	 Workforce innovation and capacity building Upstream investments in prevention and improved health outcomes Increased middle income options to protect against LTSS need Increase uptake in LTCi, especially among younger population Increase in affordable and supportive housing Integration of healthcare and LTSS 	

2. Gauge support for investigating LTCi providers' openness to new products.

In past Pathways Conversations attendees expressed an earnest desire to capture some of the "low-hanging fruit" in terms of making modifications to existing long-term care insurance products that would increase their utility and affordability for middleincome Ohioans. "Partnership policies", a unique type of long term care insurance created through the federal Deficit Reduction Act of 2008, allow Ohioans to protect their assets from Medicaid reclamation, should they eventually become eligible for Medicaid. Though these policies exist, they remain very costly for most Ohioans. While there are a number of issues that have affected the success of the partnership product, to address this cost issue attendees encouraged the Ohio Department of Insurance (ODI) to explore with the state's existing LTCi carriers a change to a lower inflation rate minimum, e.g. one (1) percent (note: a legislative change would be required). Discussion also included a recommendation that ODI approach LTC insurers to discuss other long-term care insurance products.

3. Revisit discussion of workforce challenges, informed by long-term care providers associations' workforce survey. The recently completed statewide workforce survey results were presented which showed the significant needs of aging services providers across the state for front-line caregivers. The report includes innovative approaches to finding solutions to the workforce challenges.

Next steps:

Activities		Responsible Person(s)	Target Date
•	Distribute Meeting Summary (this document) and share electronic version of slides	Conveners	End of January
•	Develop two workgroups [(1) long-term care insurance and (2) workforce] to consider appropriate next steps in each area	Conveners	Early February
•	Plan for next meeting	Conveners	March/April

Next Meeting: Thursday, March 30, 9 - Noon