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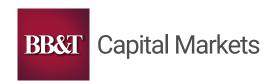
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Kathryn Brod President/CEO LeadingAge Ohio

Anne Shelley
Director of Professional Development
& HH/Hospice Regulatory Relations
LeadingAge Ohio

With so many in-person events being canceled or going virtual in 2020, LeadingAge Ohio has taken the initiative to provide an excellent opportunity for professional development education that attendees would normally receive at the LeadingAge Ohio Annual Conference.

LeadingAge Ohio has created the Fall Education Fest with specific tracks for you and your team, allowing participation in an unlimited number of virtual sessions for each attendee, all from the convenience of your computer. A robust educational experience has been planned for leadership, clinicians, administrators, nurses, and frontline staff, with a variety of topics and presentations to keep you at the forefront of the industry.

Sign up your team and join LeadingAge Ohio this fall!

LeadingAge Ohio Professional Development Committee

Norm Mast, Co-Chair President/CEO Community Hospice

Darrell Miller, Co-Chair Community Liaison Community Hospice

Stephanie Antoun Health Services Administrator Marjorie P. Lee Retirement Community

Debbie Boggs Education Specialist LeadingAge Ohio

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Director of Professional Development
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Kim Vesey General Manager and Executive Vice President Ohio's Hospice of Dayton

Angela Williams
Vice President Post-Acute Care
Aultman Health Care in Your Home

Susan Wallace Director of Governement Relations and Public Affairs LeadingAge Ohio

Fall Track Schedule at a Glance



September 28 - October 2

Monday	Tuesday	Wednesday	Thursday	Friday
September 28	September 29	September 30	October 1	October 2
	Session H1* 1:00 - 2:00 p.m.	Session F1 11:00 a.m 12:00 p.m. Session C1* 1:00 - 2:00 p.m.	Session L1 1:00 - 2:00 p.m.	

October 5 - 9

Monday	Tuesday	Wednesday	Thursday	Friday
October 5	October 6	October 7	October 8	October 9
	Session H2* 1:00 - 2:00 p.m.	Session F2 11:00 a.m 12:00 p.m. Session C2* 1:00 - 2:00 p.m.	Session L2 1:00 - 2:00 p.m.	

October 12 - 16

Monday	Tuesday	Wednesday	Thursday	Friday
October 12	October 13	October 14	October 15	October 16
	Session H3* 1:00 - 2:00 p.m.	Session F3 11:00 a.m 12:00 p.m. Session C3* 1:00 - 2:00 p.m.	Session L3 1:00 - 2:00 p.m.	

October 19 - 23

Monday	Tuesday	Wednesday	Thursday	Friday
October 19	October 20	October 21	October 22	October 23
	Session H4* 1:00 - 2:00 p.m.	Session F4 11:00 a.m 12:00 p.m. Session C4* 1:00 - 2:00 p.m.	Session L4 1:00 - 2:00 p.m.	

October 26 - 30

Monday October 26	Tuesday Wednesday October 27 October 28		Thursday October 29	Friday October 30
	Session H5* 1:00 - 2:00 p.m.	Session F5 11:00 a.m 12:00 p.m. Session C5* 1:00 - 2:00 p.m.	Session L5 1:00 - 2:00 p.m.	

Track Legend

HOSPICE TRACK*

FINANCIAL TRACK

CLINICAL TRACK*

LEADERSHIP TRACK





Make the mark.

Our full-service approach to senior care and living success.

Our audit, tax, consulting, and development professionals have a deep understanding of the risks, trends, and growth strategies impacting senior care and living providers today.

Jason Giha

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Jason Rees

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Dana Wollschlager

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LeadingAge Ohio extends sincere appreciation to the 2020 faculty for their time, effort and leadership with converting this year's conference to a virtual education offering. Their willingness to work with us enables us to achieve our mission of being Ohio's resource for education, helping providers pursue excellence in serving older adults.

	HOSPICE TRACK Tuesdays from 1:00 - 2:00 p.m.
Session H1 Tuesday, September 29 1:00 - 2:00 p.m.	Assess and Dress: Essential Wound Care Practices at the End-of-Life Joni Brinker, MSN/MHA, RN, WCC, Optum Hospice Pharmacy Services Approximately 35% of patients at the end-of-life have a wound, and these wounds contribute to a significant symptom burden and a reduced quality of life. A clinician's knowledge of wound assessment and dressing selection is often insufficient to inform practice and manage symptoms. This session will review essential wound assessment and dressing selection practices at the end-of-life to reduce symptom burden and improve quality of life.
Session H2 Tuesday, October 6 1:00 - 2:00 p.m.	Utilizing Validated Tools for Evaluating Hospice and Palliative Care Eligibility Cleanne Cass, DO, FAAHPM, FAAFP, CAQ Geriatrics, Ohio's Hospice; Lauren Roth, MD; Kafi Thomas, MD; Wright State University Boonshoft School of Medicine Hospice and Palliative Medicine Fellowship This presentation will describe clinical and laboratory evaluation of patients with non-cancer diagnoses for hospice and non-hospice palliative medicine. Case scenarios will be utilized to discuss the validated tools and scales available for prognostication in patients with nonmalignant hepatic, pulmonary, cardiovascular, renal, neurologic and hematologic disorders. The Medicare Eligibility Guidelines will be reviewed with attention to interpretation. The interactive presentation will allow for discussion and questions throughout the session to assure understanding and the opportunity for participants to learn from each other.
Session H3 Tuesday, October 13 1:00 - 2:00 p.m.	More Than Just Breathing: Evaluating Inhaler Use in Elderly and Hospice Patients with COPD Amanda Lovell, PharmD, BCGP, Optum Hospice Pharmacy Services Chronic obstructive pulmonary disease (COPD) is a common disease state in elderly patients. According to the National Hospice and Palliative Care Organization, 11% of hospice decedents in 2017 had a principal diagnosis of respiratory disease. Throughout the disease progression, the mainstay of treatment for COPD is the use of beta-2 agonists, anticholinergics, and corticosteroids via an inhaler. However, elderly or hospice patients are at risk for critical errors using handheld inhalers. This session will discuss evaluating inhaler use, potential medication use errors in elderly or hospice patients, and provide alternatives for management of COPD symptoms.
Session H4 Tuesday, October 20 1:00 - 2:00 p.m.	Guideline Directed Medical Therapy for Heart Failure: Integration and Application in the Hospice and Palliative Care Population Lynda Weide, MSN, RN, CHPN, Ohio's Hospice; Wendy Schmitz, MD, Ohio's Hospice of Dayton Technological and medical advancements add to the complexities of managing today's palliative cardiac patient population. Evidence-based practice (EBP) guidelines address and shape the continuum and standards of care, from onset of chronic illness to end-stage disease. EBP proves that maintaining American Heart Association & American College of Cardiology Guideline Directed Medical Therapy (GDMT) in the cardiac patient helps to improve quality of life and symptom management. This presentation will review GDMT for heart failure and discuss how to improve outcomes, maintain continuity of care, and strengthen community-based healthcare delivery and efficiencies in hospice and palliative care.
Session H5 Tuesday, October 27 1:00 - 2:00 p.m.	Identifying the Final Days and Hours Bridget McCrate Protus, PharmD, RPh, CGP, Optum Hospice Pharmacy Services Hospice visits when death is imminent is a Medicare Hospice Quality Reporting Measure and is encouraged with the Service Intensity Add-on payment. The dying process can be identified by a number of indicators. Clinician knowledge of these indicators is paramount to recognizing impending death and allows the interdisciplinary team (IDT) to plan for nursing and social work visits in the last seven (7) days of life. Symptoms associated with the dying patient will be reviewed and strategies to improve interdisciplinary team care during the final days and hours of a patient's life will be discussed.



FINANCIAL TRACK Wednesdays from 11:00 a.m. - 12:00 p.m.

Session F1 Wednesday, September 30

11:00 a.m. - 12:00 p.m.

SNF Reimbursement Update and Current Trends Facing the Industry

Denise Gadomski, CPA, Plante Moran; Christy Van De Water, CPA, Plante Moran

This session will cover the latest reimbursement updates for skilled nursing facilities as it relates to Ohio Medicaid Reimbursement. The presentation will include results and trending for the new quality program included as part of a provider's Medicaid rate along with guidance on how providers can obtain and track their own quality data. The session will also provide costing trends based on the most recent Medicaid cost report data available and share data related to quality metrics with related results and how that relates to provider reimbursement. Current benchmark data under the Medicare reimbursement system, Patient Driven Payment Model (PDPM) and any related therapy delivery/expense trends, as well as market and costing trends for Home Health and Hospice organizations, will be shared.

Session F2 Wednesday, October 7

11:00 a.m. - 12:00 p.m.

Re-Imagining Operations: Your First Step in Executing New Growth Strategies

Cindi Raymond, MSN, RN, IPC, LNHA, Cindi Raymond On Purpose, LLC; Jim Stradiot, CPA, Plante Moran

As life plan communities and freestanding providers continue to serve their current and future residents, it is imperative that a financial strategic plan be considered for the organization. There are many aspects to a successful strategic plan, including: workforce characteristics, evolving demand from residents who want to age in place, and the necessity to understand organizational benchmarks. Each of these key areas of operational performance will be explored in detail and attendees will learn how an organization can be strategically aligned to ensure the appropriate level of services are delivered while maintaining financial stability.

Session F3 Wednesday, October 14

11:00 a.m.-12:00 p.m.

Therapy Contracts Post PDPM, How Did You Fare?

Cindy Gensamer, MBA, HSE, LNHA, Absolute Rehabilitation; John Vesely, Absolute Rehabilitation

The Patient Driven Payment Model (PDPM) was implemented on October 1, 2019. Prior to its implementation, most nursing facilities found it necessary to adjust their contractual agreements with their therapy providers. This session will review contracting options and help attendees understand the implications of each option. Statistical information will be shared as well as practical suggestions to ensure the effective management of therapy costs. Additionally, information will be shared to ensure patients continue to receive high quality rehabilitative services under PDPM.

Session F4 Wednesday, October 21

11:00 a.m. - 12:00 p.m.

Unlocking Medicaid Revenue: Keys to Medicaid Eligibility

W. Cory Phillips, JD, Rolf Goffman Martin Lang LLP

This presentation will be an open dialogue with the audience focusing on some of the most common frustrations that facilities face with respect to the Medicaid application, renewal, and verification processes. Attorneys will discuss options for overcoming common roadblocks, such as obtaining verification assistance for incompetent residents, overcoming improper transfers, and dealing with negligent guardians. The implication of these issues, as well as best practices, will be discussed to ensure that a facility is organized and proactive when it comes to Medicaid revenue.

Session F5 Wednesday, October 28

11:00 a.m. - 12:00 p.m.

A View from the Underwriter's Desk: Trends and Preventions in Long-Term Care

Rafael Haciski, J.D., Johnson Kendall Johnson; Caleb York, BA, VirtuSense; Alexandra Bretschneider, CCIC, Johnson Kendall Johnson

As insurance rates spike and market availability dwindles, providers are left with sparse options when it comes to properly managing and budgeting risk across the continuum. This session will provide an underwriter's view of the state-of-risk in long-term care from the carrier's vantage point, as well as provide emerging trends and expectations as the insurance market continues to harden, coupled with strategies and best practices providers can use to be "best in class." Cutting-edge technology will be introduced that is being used to attack fall claims, an overwhelming driver of losses in the Senior Living industry.



Session C1		
Wednesday, September 30		

1:00 - 2:00 p.m.

Tackling Loneliness and Social Isolation for Residents with Dementia: Strategies for Care Providers Kathleen Weissberg, OTD, OTR/L, CMDCP, CDP, Select Rehabilitation

Individuals with Alzheimer's disease and related dementias are among the most vulnerable persons in society. The indirect effects of the pandemic on their social supports further exacerbates their vulnerability. For those with Alzheimer's or dementia, social connection means everything and social distancing is a difficult concept to understand.

How can we help? Caregivers and nursing home staff play a pivotal role in minimizing social isolation, loneliness, depression, and behaviors in persons with dementia. Following the frameworks of person-centered care and the Montessori Approach to care, providers will hear meaningful and purposeful activity, sensory, technology, and wellness strategies they can implement to mitigate the potentially harmful effects of isolation.

Session C2 Wednesday, October 7

1:00 - 2:00 p.m.

QRP? Five-Star? Quality Measures? How in the World Do We Keep All This Straight?

Scott Heichel, RN, RAC-CTA, RAC-MT, QCP, CIC, DNS-CT, LeaderStat

Is your facility proficient in the ins and outs of critical CMS programs? Each program offers facility staff a way to indicate quality, with financial penalties and consumer decision making tied to them. However, these programs don't make it easy to show the true picture of a facility or organization. In this session, strategies needed to be successful with these complex programs and the importance of the quality journey for residents will be discussed.

Session C3 Wednesday, October 14

1:00 - 2:00 p.m.

CBD and Cannabis Use in Senior Living

Rob Leffler, R.Ph., PCA Pharmacy; Janet Feldkamp, RN, BSN, LNHA, CHC, JD, Benesch Friedlander Coplan & Aronoff LLP

CBD and Cannabis use are becoming more common place in today's society. The CBD market place was estimated to total \$190 million in 2018 and is expected to grow to \$22 billion by 2022, according to the Brightfield Group. States, the federal government, the Drug Enforcement Agency (DEA) and U.S. Food & Drug Administration (FDA) all have their own set of regulations and guidance on these products. With the variety of guidance and opinions, long-term care communities need direction for residents, family members, and employees who are inquiring about CBD and Cannabis use. This session will focus on pharmaceutical and regulatory issues related to CBD and Cannabis use in long-term care.

Session C4 Wednesday, October 21

1:00 - 2:00 p.m.

Legal and Regulatory Updates: Survey, Enforcement and Compliance

Janet Feldkamp, RN, BSN, LNHA, CHC, JD, Benesch Friedlander Coplan & Aronoff LLP

This session will provide needed information and potential action items regarding survey and certification protocol and requirements, including recent and proposed changes. The Centers for Medicare & Medicaid Services (CMS) and state agencies frequently re-adjust focus regarding procedures, interpretations, and policies regarding surveys. Periodically, CMS releases changes to interpretation of regulations, and failure to understand these changes in a timely manner can be detrimental to the facility, its compliance, and its Star Rating. This session will discuss hot topics for nursing facilities so they can remain in compliance and free from fraud and abuse-related issues.

Session C5 Wednesday, October 28

1:00 - 2:00 p.m.

Mission. Participation. Reputation. Why and How You Need to Optimize Your Star Rating.

Michele Conrov, RN, BSN, JD, Rolf Goffman Martin Lang LLP

The Centers for Medicare & Medicaid Services (CMS) Five Star rating system was initially implemented as a way for the public to easily identify "good" and "bad" providers based on the number of stars they had. However, a facility's star rating impacts far more than public opinion. Recently, CMS revised the Five Star Technical User's Guide, which now highlights and further penalizes facilities with abuse citations, regardless of their overall star rating. This session will discuss how the Five Star score is calculated, its impact on referrals and contracts, and how it is used to determine special focus facility candidates. The presentation will also discuss why appealing unjustified survey citations is critical to achieving and maintaining a good health survey score and overall rating.



LEADERSHIP TRACK Thursdays from 1:00 - 2:00 p.m.

Session L1 Thursday, October 1

1:00 - 2:00 p.m.

Why Do They Do THAT!!

Tom Stofac, CEC, Retired CEO, Stofac Coaching and Consulting Group

In this presentation, participants will gain an understanding of why the actions of supervisors, coworkers and other employees cause stress. The session will discuss how best to effectively communicate and work with individuals in a stress-free manner, driven by roles and impact on coworkers. Through case studies, participants will gain the tools and perspective needed to minimize stressful behavior of others. This session will be highly interactive as participants explore the unique nature of others and how that uniqueness impacts the workplace.

Creating Stronger Organizations Through Aggressive Growth Strategies

Tom Meyers, MBA, BS, Ziegler; Stephen Johnson, MBA, Ziegler; Lisa McCracken, Ziegler

Session L2 Thursday, October 8

1:00 - 2:00 p.m.

The senior living environment is undergoing significant change and the competition continues to grow. Strong capital flows into the for-profit sector have led to what some fear is over-building in multiple markets. Competitive pressures on not-for-profits are high and come from many directions, including the ability to age-in-place in one's home through growing technology solutions. At the same time, many providers are in need of significant campus reinvestment and are working to establish strategies to be competitive in the highly dynamic post-acute environment.

Historically not-for-profits have adhered closely to their roots, often growing slowly from a single location, with careful attention to mission attributes and faith identities. This growth philosophy, however, handicaps not-for-profits in the current heavy-capital. fast-growth industry environment. How can not-for-profits change philosophy and build an aggressive growth strategy? This session will share case studies and broader trend information around growth strategies among the LeadingAge Ziegler 200, consumer trends, financing trends, sponsorship transition activity, and other pertinent data.

An Investment in Culture that Drives Retention

Dana Ullom-Vucelich, BA, MA, Ohio Living; Nancy A. Pettigrew, BS, The Healthy Workplace, Ltd.

Session L3 Thursday, October 15

1:00 - 2:00 p.m.

Employees choose a workplace based on growth opportunities, prospective leaders, perceived best interests (benefits, pay, commute, etc.), and the opportunity to make a difference. When it comes to staying, an employee's choice is highly dependent on the relationship with their supervisor. By providing resources to help leaders build a coaching mindset dedicated to helping each employee succeed, the return on investment shows up in qualitative and quantitative measures that impact how organizations serve internal/external customers. Retention is measured not in tenure, but in how invested people are in delivering on mission and goals. In this interactive workshop, Ohio Living's Dana Ullom-Vucelich will share examples of how Ohio Living invests in leaders to help them create a great place to work.

Crisis Management for Healthcare Executives

Bruce Hennes, BA, Hennes Communications

Session L4 Thursday, October 22

1:00 - 2:00 p.m.

The media continues to criticize nursing homes and assisted living facilities and perpetuates negative, damaging stereotypes. LeadingAge Ohio members must stand up for elders and the providers who are doing great work and transforming lives. From accusations of elder abuse, to staffing and labor strife, family-cams and loss of star ratings, it's a simple fact: news now breaks first on social media, with traditional media sweeping Twitter, Facebook, Instagram and YouTube for leads.

Whether an organization is immersed in a sudden crisis or dealing with a non-crisis issue, like a merger or acquisition, news can easily "go viral" in moments. This session focuses on a highly strategic approach to communicating during a wide variety of situations, offering methods for establishing and maintaining "control of the message," enabling LeadingAge Ohio members to move their message forward or mount a defense against a sudden onslaught from traditional or social media.

Session L5 Thursday, October 29

1:00 - 2:00 p.m.

Good Governance - Board Duties and Risks and the Attorney General's Role in the Oversight of Nonprofit **Organizations**

Sean Fahey, JD, Hall Render Killian Heath & Lyman; Beth Short, MBA, BA, Ohio Attorney General's Charitable Law

Board members are the fiduciaries who steer an organization towards a sustainable future by adopting sound, ethical, legal governance and financial management policies. This session will review a Board's fiduciary duties and responsibilities and the standards that apply, including the requirements under the Centers for Medicare & Medicaid Services (CMS) F-Tag for Governing Body. The presenter will highlight recent cases as a way to illustrate the risks and challenges facing Boards of nonprofit post-acute providers and offer some lessons learned. Finally, information on the role of state Attorney Generals in the oversight of charitable nonprofit organizations will be shared.





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MY BENESCH MY TEAM Benesch is proud to support **LeadingAge Ohio** as it expands the possibilities of notfor-profit providers serving older adults.

For more information about our firm's Not-for-Profit Team and the services we provide, please contact partner Janet Feldkamp at jfeldkamp@beneschlaw.com or 614.223.9328.



Registration Information

Leading Age Ohio Fall Education Fest

	Registration Pricing	Member	Non- Member
Group	pricing includes unlimited sessions for each re	gistrant.	
	1 - 5 Staff	\$400	\$800
	6 - 10 Staff	\$650	\$1300
	11 - 25 Staff	\$1500	\$3000
	+ 26 Staff	\$2500	\$5000
Individual webinar pricing includes one webinar per person.			
	Individual Webinar / Per Person	\$125	\$250
Fee includes all course materials and continuing education hours.			

Registration Form

Organization:

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Online registration is required when paying by credit card.

Visit www.LeadingAgeOhio.org

Click on Education and Events; select date and event, click link to register.

Payment is due at time of registration.

If your organization is registering multiple attendees, and you are not using the online registration feature, please contact Corey Markham directly at cmarkham@leadingageohio.org for assistance. We will provide you with an Excel file containing all pertinent information needed for registration. Upon receipt and entry of your information, an electronic invoice will be sent for online payment or for hard check processing.

Person Completing Form:		Title:
Address:		
Phone: ()	_E-mail:	
$\label{lem:complete} \textbf{Complete only if you are registering additional attendees}.$	(Please provide e-mail addresses.)	PLEASE PRINT LEGIBLY.
1. Name:		
Title:		E-mail:
2. Name:		
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4. Name:		
Title:		E-mail:
5. Name:		
Title:		E-mail:

Your registration will be complete upon receipt of this form and payment. All registrants will receive an email confirmation which will include instructions to access the Zoom Virtual Meeting platform. If you do not receive a confirmation, please contact Corey Markham at (614) 545-9015 or cmarkham@leadingageohio.org.

Substitution and Cancellation Policy: Substitutions, in writing, are welcome at no additional cost. Cancellations received by two calendar weeks prior to event date will be fully refunded. Cancellations received between 7 and 13 days prior to the event date will be refunded minus a \$40 processing fee. No refunds will be issued 6 or fewer days prior to the event date.

CONTINUING EDUCATION

Continuing Education Contact/Clock Hours

September 29, 2020 – October 29, 2020: up to 20.0 (up to 24.0 CPE)

Criteria for successful completion & receipt of contact/clock hours per day: Attending the entire session(s). Participant will receive contact/clock hours only for session(s) attended.

No conflict of interest exists for any individual in a position to control the content of the educational activity.

Commercial support received for this event did not influence content of educational activities.

Please contact Debbie Boggs, at dboggs@leadingageohio.org with any questions regarding CEs for a session.

For session objectives visit our website at: www.LeadingAgeOhio.org

Intended Audience

Leadership, clinicians, administrators, nurses, and frontline staff.

Continuing Education Information

LeadingAge Ohio is an approved provider by the Board of Executives of Long Term Services and Supports. Core of knowledge subject area: Resident Centered Care and Quality of Life, Human Resources, Finance, Leadership and Management.

As stated in the Ohio Administrative Code 4723-9-05, education that has been approved by a board or an agency that regulates a health care profession in Ohio or another jurisdiction is an acceptable option to meet nursing continuing education requirements.

LeadingAge Ohio is approved as a provider of nursing continuing professional development by the Ohio Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation. (OBN-001-91)

LeadingAge Ohio is an approved CPE Sponsor from the Accountancy Board of Ohio, CPE.379, expiration date: 5.31.2021.







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2021 Annual Conference and Trade Show Hilton Columbus at Easton August 24 - 26, 2021