



Objectives

- Describe Medicare Guidelines for Hospice Eligibility in common non-cancer diagnoses
- Describe the use of validated tools and scales for prognostication in patients with advanced non-malignant disorders



A 6-month prognosis for hospice? Whose idea was this??

- Hospice – all volunteer organization until 1984
- Hospice Benefit – 1984 – brought reimbursement and **regulation** – Medicare Conditions of Participation – the “COPS”
- **1984 COPS – Eligible patients must have a prognosis of “6 months or less if the disease follows its normal course”.**



Hospice developed around a Cancer Model

- Prognostication of 6 months was simple:
 - Few disease modifying treatments for cancer
 - Patients with advanced cancer expected to die within months.



Non cancer diseases:

- 1990's- value of hospice care for patients with non-cancer diagnoses, but how to determine life expectancy??
- 1995-1996, National Hospice Organization, (now NHPCO), consensus groups developed:

Medical Guidelines for Determining Prognosis in Selected non-Cancer diagnoses



Medical Guidelines for Determining Prognosis in Selected non-Cancer diagnoses

- Guidelines adapted by HCFA (now CMS) as policies for hospice reimbursement
- Formed the basis for the Local Coverage Determinations (LCDs) utilized by Medicare Administrative contractors (MACs) to determine payment



Local Coverage Determinations LCD's for Palmetto The Medicare Administrative Contractor for Ohio

- <https://www.cms.gov/medicare-coverage-database/indexes/lcd-list.aspx?Cntrctr=373&ContrVer=1&CntrctrSelected=373>

CMS.gov





Medical Guidelines for Determining Prognosis

- No validated evidence that the Guidelines are sensitive or specific predictors of a prognosis of 6 months in individual cases.
- Hospice organizations opposed the “guidelines” as criteria for hospice admission.
- Guidelines very helpful in bringing specialists “on board”.



Benefits and Burdens: Medical Guidelines for Determining Prognosis?

- Provide a wide umbrella of potential eligibility for evaluation of patients for hospice
- Help assure that patients with non-cancer diagnoses have opportunity to receive hospice care by giving non-hospice professionals a tool to screen patients for referral
- Can potentially deny access if used too vigorously in chronic non-cancer diagnoses without considering co-morbidities and evidence of constitutional decline



Medical Guidelines for Determining Prognosis

- If guidelines are met, hospice gets paid. If not, hospice can still get paid, but must provide additional evidence of a 6-month prognosis.
- *The real work of determining eligibility rests on the hospice staff!!!*



Eligibility

"It is questionable whether the Medical Guidelines, or any other set of criteria that are simple enough for clinical application, even with research to optimize their validity, will ever predict 6-month prognosis, in fact it is questionable whether prognosis of mortality will ever be an exact science"

-The Hospice Medical Director's Manual
3rd Edition, 2016



Validated Tools

- Minimum Data Set/ Mortality Risk Score
- Palliative Performance Scale
- The "AHA" question:
"Would you be surprised if your patient died in the next 6 months?? In the next year??"



Minimum Data Set /Mortality Risk Indicator MMRI

- Predicts 6 month mortality for nursing home residents with advanced dementia.
- 12 data points indicating EOL changes are given points and the points added up.
- 63% patients with a risk score of 9 or greater will die within 6 month
- However, 26% of patients with a lower score will also die within 6 months



Minimum Data Set

The MDS has the potential to help professionals in long-term care to identify patients at increased risk of demise based on data with life limiting implications, such as difficulty swallowing, weight loss, and comorbidities - like heart failure.



Palliative Performance Scale PPS

- Performance status is an important predictor of survival in non-cancer patients
- Declining performance status is a strong criteria for hospice eligibility
- Few non-cancer diagnoses patients are admitted to hospice with a PPS > 50%
- Other performance scales: Karnofsky, ECOG



Performance Scales



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The skill set for identifying patients for hospice:

- Understanding the basic trajectory of the illness
- Objectivity
- Intuition
- Knowing the markers
 - repeated hospitalizations, depression, withdrawal, life passages and loss, weight loss and trouble swallowing

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The "AHA" question -

"Would you be surprised if your patient died in the next 6 months?? In the next year??"

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Cardiac Disease - Prognostication

- Accurate prognostication in heart failure is challenging.
 - Disease trajectory is unpredictable with high incidence of sudden death
 - Heterogeneous patient population



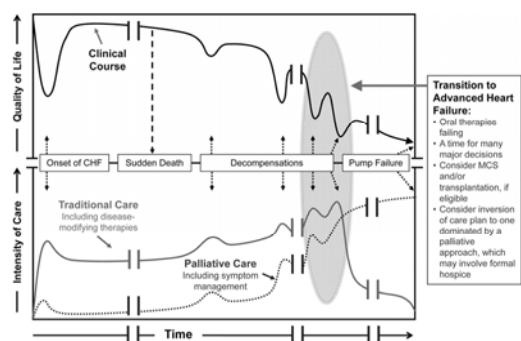
ES Cardiac Disease

Prognostication is very difficult when the patient is compensated, and patients and their families often do not realize the patient is dying:

"Patients with heart failure can look the same on the Monday of the week they die as they have for six months"

Joanne Lynn, MD
Bioethicist, Director of the Center for Care of the Dying





Prognostication Tools NYHA Classification

Class	Patient Symptoms
I	No limitation of physical activity. Ordinary physical activity does not cause undue fatigue, palpitations, dyspnea (shortness of breath).
II	Slight limitation of physical activity. Comfortable at rest. Ordinary physical activity results in fatigue, palpitation, dyspnea (shortness of breath).
III	Marked limitation of physical activity. Comfortable at rest. Less than ordinary activity causes fatigue, palpitation, or dyspnea.
IV	Unable to carry on any physical activity without discomfort. Symptoms of heart failure at rest. If any physical activity is undertaken, discomfort increases.

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Prognostication Tools

- New York Heart Association (NYHA) Classification is the major gauge of disease severity
- 1-year mortality estimates are:
 - Class II (mild symptoms): 5-10%.
 - Class III (moderate symptoms): 10-15%.
 - Class IV (severe symptoms): 30-40%.

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Prognostication Tools Seattle Heart Failure Model



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General predictors of shorter prognosis:

- Cardiac hospitalization :triples 1-year mortality; nearly 1 in 10 die within 30 days of admission
- Intolerance to therapy (i.e. beta-blockers or ACE-inhibitors) associated with high 4 month mortality
- Elevated BUN (defined by upper limit of normal) and/or creatinine ≥ 1.4 mg/dl (120 μ mol/l).



General predictors of shorter prognosis:

- Systolic blood pressure <100 mm Hg and/or pulse >100 bpm doubles 1-year mortality
- Decreased left ventricular ejection fraction (linearly correlated with survival at LVEF $\leq 45\%$)
- Ventricular dysrhythmias, treatment resistant.



Predictors

- Anemia : each 1 g/dl reduction in hemoglobin is associated with a 16% increase in mortality
- Hyponatremia : serum sodium ≤ 135 -137 meq/l
- Cachexia or reduced functional capacity.
- Orthopnea.
- Co-morbidities: diabetes, depression, COPD, cirrhosis, cerebrovascular disease, and cancer.



Hospice Eligibility Criteria Cardiac Disease

- The National Hospice and Palliative Care Organization's (NHCPO) guidelines for heart disease admission criteria include:

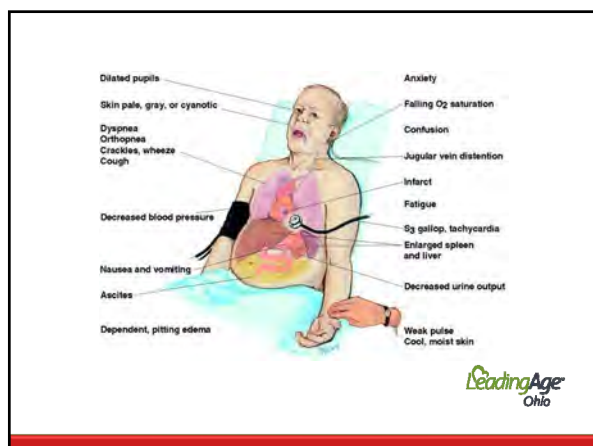
- symptoms of recurrent HF at rest (NYHA class IV)
- AND
- optimal treatment with ACE inhibitors, diuretics, and vasodilators (contemporary optimal treatment now includes β -blockers, aldosterone antagonists, and device therapies).

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Supporting Documentation

- According to the NHCPO guidelines an ejection fraction < 20% is helpful objective evidence but not required (systolic HF)
- Each of the following further decreases survival:
 - treatment resistant ventricular or supraventricular arrhythmias
 - history of cardiac arrest in any setting
 - history of unexplained syncope
 - cardiogenic brain embolism
 - concomitant HIV disease

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Dementia

- Syndrome of acquired and persistent impairment in cognition and intellectual functioning.
- Irreversible & leads to progressive brain failure and death

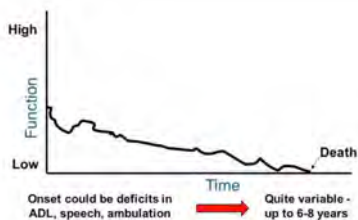
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Dementia

- Divided into four functionally defined categories:
 - Mild
 - Moderate
 - Severe
 - Terminal
- Terminal dementia is defined as loss of communication, ambulation, swallowing and continence

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Illness Trajectory



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Prognostic factors associated with shortened survival:

Male gender	Dehydration	CHF	COPD	Cancer	Peripheral Edema
Bowel incontinence	Recent weight loss/ Low BMI	Age	Fever	Pressure Ulcers	Cardiac dysrhythmias
Sleeping most of the day	Need for continuous oxygen	SOB	Aspiration	Low oral intake	Seizures

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Prognostic Factors

- **Malnutrition, feeding issues, and dysphagia** are the strongest associated factors with 6 month mortality in elderly patients with advanced dementia.
- Hospitalization with acute illness and terminal dementia is associated with a particularly poor prognosis:
 - the 6-month mortality after hospitalization for pneumonia was 53% compared with 13% for cognitively intact patients.
 - For patients with a new hip fracture, 55% of end-stage dementia patients died within 6 months compared with 12% for cognitively intact patients

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Prognostic Tools

Functional Assessment Staging (FAST)		Mortality Risk Index Score (Mitchell)	
Stages		Points	Risk factor
1. No difficulties		1-9	Complete dependence with ADLs
2. Subjective forgetfulness		1-9	Male gender
3. Decreased job functioning and organizational capacity		1-7	Cancer
4. Difficulty with complex tasks, instrumental ADLs		1-6	Congestive heart failure
5. Requires supervision with ADLs		1-8	O ₂ therapy needed with 14 day
6. Impaired ADLs, with incontinence		1-5	Shortness of breath
7. A. Ability to speak limited to few words		1-5	<25% of food eaten at most meals
B. Ability to speak limited to single word		1-5	Unstable medical condition
C. Loss of ambulation		1-5	Bowel incontinence
D. Inability to sit		1-5	Bedfast
E. Inability to smile		1-4	Age > 83 y
F. Inability to hold head up		1-4	Not awake most of the day
		Risk estimate of death within 6 months	
		Score	Risk %
		0	8.9
		1-2	10.9
		3-5	23.2
		6-9	40.4
		9-11	57.0
		> 12	70.0

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Table 2: Functional Assessment Staging (FAST)-Stage 7

Stage	Characteristics
7a	Speech ability is limited to six words
7b	Speech ability is limited to one intelligible word per average day
7c	Ambulatory ability is lost
7d	Unable to sit up without assists
7e	Loss of ability to smile
7f	Loss of ability to hold up head independently



Hospice Eligibility Criteria Dementia

- NHPCO guidelines:

- FAST Stage 7C

AND

- One or more specific dementia-related co-morbidities in the past 12 months (aspiration pneumonia, pyelonephritis, septicemia, multiple stage 3-4 ulcers, persistent fever, weight loss >10% within six months or serum albumin <2.5g/dL).






Senile Asthenia

- A syndrome that reflects a decline in physiological reserve and increased vulnerability to various stressors.
- Also known as age-related physical debility/frailty.
- Adult Failure to thrive and Debility Not Otherwise Specified (NOS) can no longer be listed as a principal terminal diagnosis
- AFTT and Debility NOS can instead be listed as secondary conditions to support prognosis if indicated.



Adult Failure to Thrive

1. Irreversible nutritional impairment, as evidenced by both of the following:

- Body Mass Index (BMI) less than 22kg/m²
- Declines enteral/parenteral nutritional support OR has not responded to such support, despite an adequate caloric intake

AND

2. Significant Disability as evidenced by the Palliative Performance Scale (PPS) equal to or less than 40 percent.



PALLIATIVE PERFORMANCE SCALE (PPS)

% Ambulation	Activity Level independently	Self-Care	Intake	Level of Consciousness	Estimated Median Survival in Days	(a)	(b)	(c)
100	Full	Normal	Normal	Full				
90	Full	Normal	Normal	Full				
80	Full	Normal with Effort	Normal or Reduced	Full				
70	Reduced	Can't do normal job or work	As above	Full	145			
60	Reduced	Can't do housework Significant Disability	Occasional Assistance Needed	As above	Full or Confusion	29	4	
50	Mainly sits	Can't do any work	Considerable Assistance Needed	As above	Full or Confusion	30	11	
40	Mainly in Bed	As above	Mainly Assistance	As above	Full or Drowsy or Confusion	18	8	
30	Bed Bound	As above	Only Care	Reduced	As above	8	5	
20	Bed Bound	As above	As above	Minimal	As above	4	2	
10	Bed Bound	As above	As above	Mouth Closed Only	Drowsy or Coma	1	1	6
0	Death							

(A) Survival post admission to an inpatient palliative unit, all diagnoses (MMA, 2009).

(B) Days until inpatient death following admission to an acute hospice unit, diagnoses not specified (Johnson 1999).

(C) Survival post admission to an inpatient palliative unit, cancer patients only (Morita 1999).



Supporting Documentation

- Recurrent or intractable infections, such as pneumonia or other URI, sepsis, or UTI
- Decreasing serum albumin or cholesterol
- Dysphagia leading to recurrent aspiration and inadequate oral intake documented by the decreasing food portion consumption
- Nausea/vomiting poorly responsive to treatment



Supporting documentation Asthenia

- Diarrhea, intractable
- Generalized pain
- Decline in systolic blood pressure to below 90 or progressive postural hypotension
- Edema
- Change in level of consciousness
- Abnormal electrolyte levels
- Progressive 3-4 stage pressure ulcers



Clinical Frailty Scale

Clinical Frailty Scale

1 Very Fit - People who are robust, active, energetic and motivated. These people consistently exercise regularly. They are among the fittest for their age.

2 Well - People who have no active disease symptoms but are less fit than category 1. Often, they exercise or are very active occasionally, e.g., weekend.

3 Managing Well - People whose medical problems are well controlled, but are not regularly active beyond routine walking.

4 Vulnerable - While not dependent on others for daily help, often experience frail activities. A common complaint is being "tired" or "not being used during the day."

5 Moderately Frail - These people often have some chronic disease and need help in high order tasks (e.g., shopping, transportation, heavy housework, medications). Typically, need help progressively requires shopping and walking without assist, meal preparation and housework.

6 Moderately Frail - People need help with all routine activities and with keeping house. Usually, they often have problems with stairs and need help with bathing and toilet and minimal assistance (cane, standby) with dressing.

7 Severely Frail - Completely dependent for personal care. Some instances cause medical or caregiver's fears to, they are frail and are at high risk of dying (within 6 months).

8 Very Severely Frail - Completely dependent, approaching the end of life. Typically, they could not receive even from a direct observer.

9 Terminally Ill - Approaching the end of life. This category applies to people with a life expectancy of 6 months, who are not otherwise evidently frail.

Scoring Frailty in people with dementia

The degree of frailty corresponds to the degree of dementia. Common symptoms in mild dementia include forgetting the date of a recent event, trouble concentrating on one task, repeating the same question(s) and social withdrawal. In moderate dementia, recent memory is very impaired, even though they occasionally can remember their past life events well. They can be personal care with prompting. In severe dementia, they cannot be personal care without help.



Hospice Eligibility Criteria

- Terminal Illness: GENERAL (non-specific)
 - Terminal condition not attributed to a single specific illness.

AND

- Rapid decline over previous 3-6 months as evidenced by:
 - Progression of disease evidenced by symptoms, signs & test results
 - Decline in PPS to $\leq 40\%$
 - Involuntary weight loss $>10\%$ and/or Albumin $< 2.5\text{g/dL}$



End-Stage Lung Disease



Prognostic Indicators

- All lung diseases follow a common final pathway
- FEV $1 < 30\%$ of predicted remains best indicator
 - 25% of pts die within 2 years
 - 55% of pts die within 4 years
- Low BMI
- Low oxygen sat/high CO₂



Prognosis in hospitalized patients

- Age
- Functional status
- Co-morbidities
- Hypoxia
- Hypercapnia
 - PaCO₂ > 50mmHg at admission
 - 33% die within 6 months
 - 42% die within 1 year
- If mechanical ventilation required, 25% die during admission



Eligibility Guidelines

- Disabling dyspnea at rest
- Poor response to bronchodilators
- Decreased functional capacity (bed-to-chair)
 - AND
 - Increasing hospital/MD visits
 - Hypoxia at rest (<88% on room air)
 - OR
 - Hypercapnia (pCO₂ > 50mmHg)



What our patients tell US...

- Patients were interviewed following hospitalization for life-threatening COPD exacerbation
- Identified 6 milestones:
 - Loss of recreation/change in relationships
 - Downsizing/needing residential care
 - Increased episodes of acute care
 - Initiation of long-term oxygen therapy
 - Dyspnea causes panic attacks
 - Needing help with self-care

Landers, Wiseman, Pitama et al. Patient perceptions of severe COPD and transitions toward death: a qualitative study identifying milestones and developing key opportunities. NPJ Primary Care Respiratory Medicine. 2015; 25: 15043



End-Stage Liver Disease



Prognostic Indicators

- Decompensated liver disease has LE <2 years
 - Bleeding varices
 - Spontaneous bacterial peritonitis (SBP)
 - Ascites
 - Hepatocellular carcinoma
 - Hepatorenal syndrome



Prognostic Tools

Child-Pugh Classification

Parameters	Points		
	1	2	3
Serum Bilirubin(mg/dl)	2.0	2-3	>3.0
Serum Albumin(g/dl)	>3.515	2.8-3.5	<2.8
Prothrombin Time (Prolongation (s))	1-4	5-6	>6
Hepatic encephalopathy	None	Minimal	Advanced
Ascites	None	Slight	Moderate

One and two year survival based on CTP Score

Class	1 yr	2 yr
A (5-6 points)	100 %	85 %
B (7-9 points)	80%	60%
C (10-15 points)	45%	35%

Data from Child CG, Turcotte JG Surgery and portal hypertension. In: Child CG. The liver and portal hypertension. Philadelphia: Saunders; 1964.p.50-64

MELD Score

$$\text{MELD} = 3.78 \times \log_e \text{ serum bilirubin (mg/dL)} + 11.20 \times \log_e \text{ INR} + 9.57 \times \log_e \text{ serum creatinine (mg/dL)} + 6.43 \text{ (constant for liver disease etiology)}$$

NOTES:

If the patient has been dialyzed twice within the last 7 days, then the value for serum creatinine used should be 4.0

Any value less than one is given a value of 1 (i.e. if bilirubin is 0.8, a value of 1.0 is used) to prevent the occurrence of scores below 0 (the natural logarithm of 1 is 0, and any value below 1 would yield a negative result)



Eligibility Guidelines

- **MUST have both:**
 - INR >1.5
 - Albumin <2.5
- **AND**
 - Ascites (refractory to treatment or patient non-compliant)
 - Spontaneous bacterial peritonitis
 - Hepatorenal syndrome (increased BUN/Cr with urine output less than 400mL/day)
 - Hepatic encephalopathy (refractory or patient non-compliant)
 - Recurrent variceal bleeding despite intensive therapy



Other facts that support eligibility (but not required)

- Progressive malnutrition
- Muscle wasting
- Continued alcohol use >80g/day
 - 1 standard drink has 10g of EtOH
- Hepatocellular carcinoma
- Hepatitis B
- Hepatitis C refractory to treatment



What about transplantation?

- Patients who are on the liver transplant list MAY be enrolled in hospice
 - Increased emotional support needs
- If a donor organ is procured, the patient must be discharged from hospice



Cerebrovascular Accident



Prognostic Indicators

- Early (within first few days of hospitalization)
 - ✓ Age >75
 - ✓ Female gender
 - ✓ Embolic cause
 - ✓ Hemorrhagic transformation
 - ✓ Symptom onset to treatment time > 2 hours
 - ✓ ER stay >8 hours
 - ✓ Failure to receive TPA
 - ✓ Treatment not in a dedicated stroke center
 - ✓ Low income
 - ✓ Lack of social support



Prognostic Indicators

- Late (greater than 3 days s/p CVA)
 - Dysphagia lasting >3-7 days post stroke
 - Requirement of feeding tube
 - Post-stroke coma lasting >3 days
 - Absent response to verbal stimuli after 3 days



Eligibility Guidelines

- Hospice eligibility requires
 - Poor functional status (PPS <40)
- AND
- Inability to maintain nutrition and caloric intake



Poor Functional Status

- Poor functional status
 - PPS score of 40 or less
 - Bed-bound
 - Unable to work
 - Needs maximal assistance for self-care
 - PO intake normal or reduced
 - Either fully conscious or drowsy/confused



Poor Nutritional Status

- Must include ONE of the following
 - Weight loss >10% in the past 6 months
 - Weight loss >7.5% in the past 3 months
 - Serum albumin
 - Aspiration
 - Calorie counts demonstrating inadequate intake
 - Dysphagia severe enough to prevent adequate intake



Additional supportive factors

- Present within the past 12 months, within the context or progressive clinical decline:
 - Recurrent infections (pneumonia or other URI)
 - UTIs
 - Sepsis
 - Stage 3-4 decubitus ulcers
 - Fever (persistent after antibiotics)



Can a feeding tube help?

- Feeding tubes generally NOT recommended
 - Do NOT prevent aspiration
 - Often require restraints
 - Infection
 - Functional issues



End-Stage Renal Disease



Prognostic Indicators

- Fluid overload
- Severe anemia
- GI bleeding
- Itching from uremia
- "Uremic frost"
- Hyperkalemia causing heart arrhythmias



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End-Stage Renal Disease

These criteria must be met:

- Must NOT be receiving dialysis (or must have a plan to d/c) or seeking renal transplant
- Laboratory evidence of renal failure:
 - Creatinine clearance <10 cc/min (more liberal for patients with DM and CHF)
 - OR
 - Creatinine >8 mg/dL (>6.0 for diabetics)

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What happens when you stop dialysis?

- When a patient decides to stop dialysis:
 - Death within 1-2 weeks
 - Longer if patient has nearly normal urine output
- Fluid overload (can be treated with diuretics)
- Hyperkalemia



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Discussing Hospice Care

- Discussing hospice is hard
- Hospice = death vs. hope?
- Hospice care increases survival for selected non cancer diagnoses: surveillance, socialization, risk avoidance



Words That Work -

To the patient:

"If your illness can't be cured, how would you like the rest of your life to be?"

"Where do you want to be at the end of life"

To the family:

"I am worried about your mother,

- she is loosing weight
- she is sleeping more
- has been hospitalized three times in the last year..."



Words That Work -

- I know an organization that has helped a lot of our patients, can I tell you more?
- Let's get care that helps me take care of you and supports your family

Always include family in these discussions- be prepared for strong emotions



Calling the doctor:

- "Mrs. Jones has lost 15 pounds in the last 6 months".
- "Mrs. Jones has been hospitalized three times for heart failure and almost did not get back here this time".
- "Mrs. Jones husband died last month, she is not eating, is losing weight and is more confused I think she needs more emotional support".
- "I notice that Mrs. Jones meets the Medicare guidelines for hospice care with a diagnosis of _____".



Thank you for attending our presentation!

Thoughts and discussion -

Please share your experiences!



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Online tools

- Prognostat
- E- prognosis