



Accessing Capital in the Not-for-Profit Senior Living Sector

Wednesday, August 31, 2022

3:30 - 4:45PM

Session 7G

PRESENTED BY

Tom Meyers Senior Managing Director Ziegler tmeyers@ziegler.com Jason Choi Vice President Ziegler jchoi@ziegler.com





About Ziegler

ZIEGLER is a privately held, national boutique investment bank, capital markets and proprietary investments firm founded in 1902. Specializing in the senior living, healthcare and education sectors, as well as general municipal and structured finance, enables us to generate a positive impact on the communities we serve.

INVESTMENT BANKING	Strategic advisory, financing and capital planning solutions in senior living, healthcare and educational sectors as well as general municipal and structured finance	SENIOR LIVING PROVIDERS HEALTH SYSTEMS INDUSTRY PROFESSIONALS Image: Construction of the aging population. Industry Professionals		
CAPITAL MARKETS	Active participant in municipal sales and trading including public, tax-exempt, taxable, private placement and preferred trading markets			
PROPRIETARY INVESTMENTS & FUND MNGT	Providing opportunities for investors in senior living, healthcare services & technology solutions	HEALTHCARE IT Population Analytics Clinical Decision Support Care Management Software Regulatory Reporting Medication Management and Adherence Remote Monitoring Telehealth Platforms	HEALTHCARE SERVICES • Homecare 2.0 • Palliative and Hospice Care • Capitated Physician Models • Concierge Medicine • Behavioral Change Management • Emerging Managed Care Models	OTHER POST-ACUTE OR AGING RELATED • Post-Acute Care Diagnostics and Therapeutics • Medicare Advantage / Dual Eligible Plans • Chronic Disease Management • Institutional Pharmacy





Ziegler Senior Living Research, Education & Thought Leadership

- Numerous educational events annually
- External industry research
- Internal research & database management
- Industry communication
- Ziegler Credit Surveillance and Analytics















2023 ZIEGLER LEADINGAGE NATIONAL SENIOR LIVING CFO WORKSHOP

SAVE THE DATES APRIL 26–28, 2023

JW MARRIOTT NASHVILLE 201 8th Avenue South | Nashville, TN 37203







TOPIC 1: KEY NFP SENIOR LIVING TRENDS

TOPIC 2: CREDIT TRENDS & THE FIXED-RATE SENIOR LIVING CAPITAL MARKETS

TOPIC 3: THE BANK MARKET & LIBOR UPDATE

TOPIC 4: ALTERNATIVE FINANCING STRATEGIES & TOOLS

TOPIC 5: CASE STUDIES

QUESTIONS & ANSWERS





TOPIC 1: KEY NFP SENIOR LIVING TRENDS





Key Observations from The NFP Senior Living & Care Sector

ACTIVE STRATEGIC PLANNING EFFORTS UNDERWAY

WORKFORCE PRESSURES

CAMPUS GROWTH PLANS

INFLATIONARY PRESSURES

HCBS EXPANSION

DOWNSIZING/RIGHT-SIZING SNF

SPONSORSHIP TRANSITION ACTIVITY

FOR-PROFIT COMPETITION

ROLE OF TECHNOLOGY





Overall NFP Senior Living Growth Observations

- New NFP location growth remains low
 - Some LPCs, but most without skilled nursing
 - Growing popularity of satellite campuses
 - Significant campus reinvestment: expansions, repositionings
 - Affiliation, Acquisition, Merger activity high
 - Disposition on the rise and outpacing number of new locations
 - Expansion of HCBS lines of business
- For-profit new location growth continues
 - Largely IL/AL/MC
 - Increase in Active Adult
 - Overall decline in nursing homes

PRIVATE SECTOR

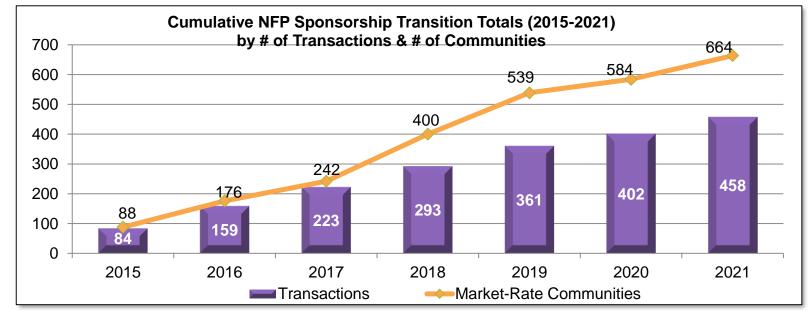
Seniors Housing

Freestanding Nursing





Sector Consolidation (2015 – 2021)



- Since 2015, 49% have been dispositions to the FP sector (SNFs; distressed communities)
- LPCs are the most likely to stay NFP if up for ownership transition
- Increase in NFP closures the past two years

Note: Includes market-rate communities; excludes government subsidized; The ELGSS community count is also excluded from the community count (represents 160+ communities); Source: Ziegler Investment Banking 12/31/2021





Varying Growth Patterns: FP vs NFP

Construction vs. Inventory; MAP31 Seniors Housing | 4Q05 – 1Q22 **For-Profit** 16% Independent Living* 14% 12% 10% 8% For-Profit Assisted 6% Living* 4% 2% **Not-for-Profits** 0%

Source: NIC MAP; Q1 2022 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 *Excludes CCRCs





Technology Accelerated

🔁 arena • The need to invest in and adopt technology has increased the <mark>(KA)</mark>connect past two years COMMUNICATION TELEHEALTH & ENGAGEMENT SOLUTIONS SOLUTIONS AllyAlign 👧 caremerge Health KEY WORKFORCE **SMARTHOME** "SMART AGING" SOLUTIONS VitalTech^{*} TECHNOLOGY TECHNOLOGY A Ziegler VirtuSense SUBSECTORS shaming His Discussed. On/Shift CARE **BRAIN FITNESS /** COORDINATION **COGNITIVE CARE PayActiv** SOLUTIONS SOLUTIONS RESIDENT MONITORING, SAFETY, AND FALL THIRD PS SOLUTIONS EYE 🕥 embodied labs HEALTH A Ziegler LIFESTYLE FOREFRO 🛟 IncludeHealth Ziegler

link-age

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ZIEGLER LINK•AGE FUNDS

Venture capital funds seeking to generate both financial and strategic returns for investors across the healthcare and aging services landscape by uniting providers and entrepreneurs in ADVANCING INNOVATION and driving independence, and improved quality and cost of care for older adults.

Generating financial returns for investors

Fostering collaboration between strategic investors and portfolio companies

Positively impacting the lives of seniors and improving the healthcare experience





TOPIC 2: CREDIT TRENDS AND THE FIXED-RATE SENIOR LIVING CAPITAL MARKETS





Hot Credit Topics



The Good News

- CARES Act Funding saved many from covenant defaults
- Strong real estate market supporting LPCs
- Occupancy is recovering in IL, with AL & memory care following
- Capital has been available at record low cost

The Not-So-Good News

- Skilled nursing is still very challenging
- Workforce issues are pressuring margins and stretching the capabilities of current staff
- Credit defaults are rising
- Many rated credits on negative watch
- Inflation and interest rates are rising





Pandemic Credit Impact 2019-2020

From Ziegler Credit Surveillance & Analytics

53 Borrowers Monitored in Both 2019 and 2020		
PPP Loan – 57% took loans	Median impact: +32.5 DCOH +.375 – .525x coverage	
NOM and NOM-A from 2019-2020	NOM dropped 4.2%; NOM-A down 12.5%	
Debt Service Coverage excl. PPP	Declined .63x	
Days Cash on Hand excl. PPP	Zero change	

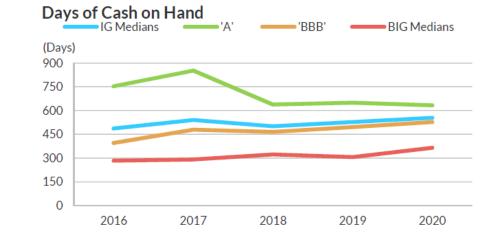
Source: Ziegler Credit Surveillance and Analytics, Covid-19 Impact Analysis for NFP CCRCs, Jan. 25, 2022





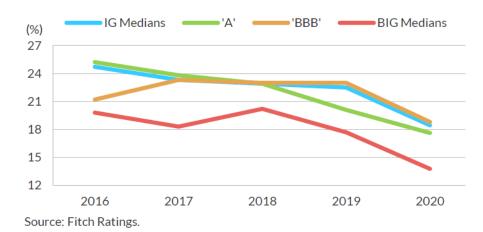
Rating Median COVID Impact

 Liquidity held up much better than cash flow from operations and debt service coverage.



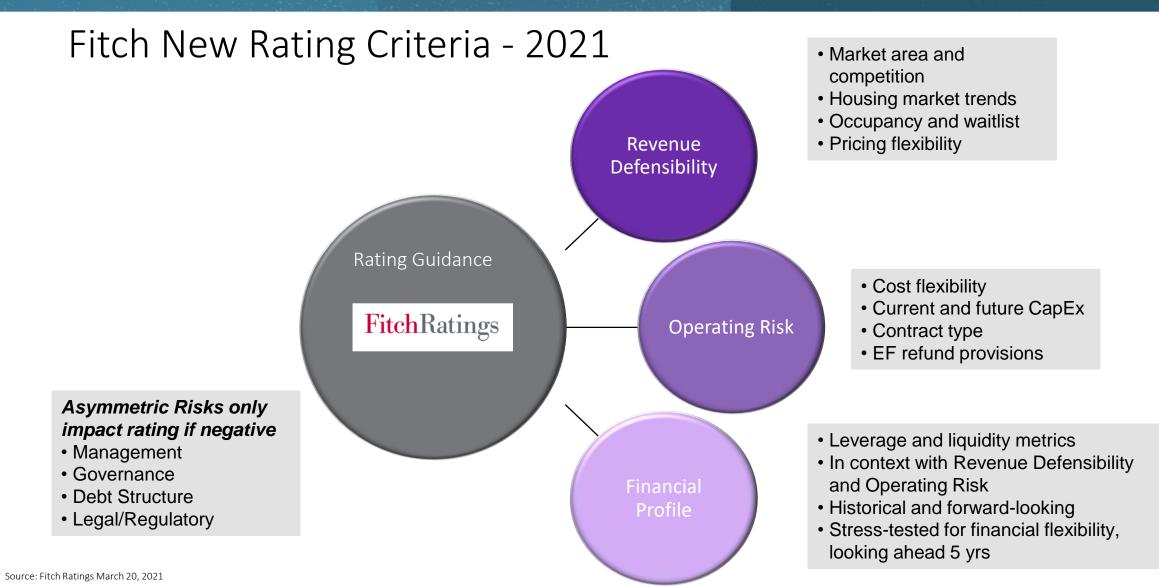
 PPP treated as debt may hit P&Ls in 2022; PPP treated as grants typically hit P&Ls in 2021

Net Operating Margin-Adjusted













Not-for-Profit Senior Living Credit Rating Trends

 Compared with one year ago, the sector experienced a net loss of one rating; there are also two fewer organizations rated by multiple rating agencies.

Rated Bond Through 8/	IDR/ICR	
Fitch	150	138
S&P	14	5
Moody's	0	0
	*164	**143

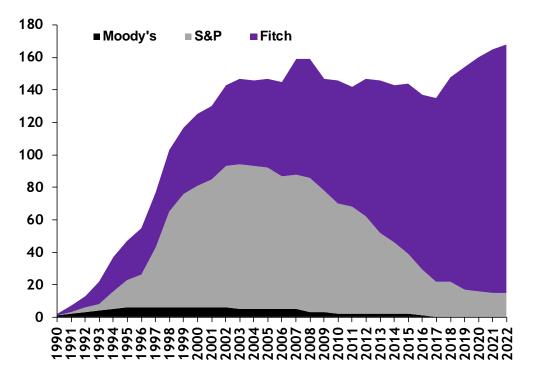
*2 organizations have debt rated by more than one rating agency. Therefore, there are a total of 162 organizations with fixed rate rated debt.

- All of these agencies publish guidelines for their ratings
- CARF, Fitch & S&P publish rating category medians for key ratios

*Front Porch Communities and Services, and The Moorings, Inc.

** Fitch IDR=Issuer Default Rating / S&P ICR=Issuer Credit Rating

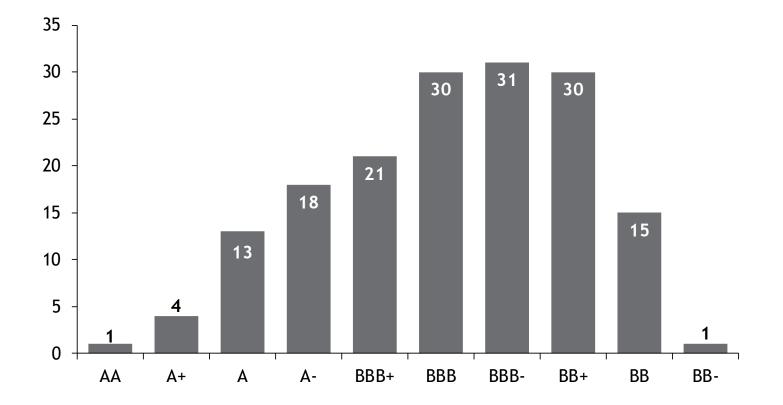
NON-PROFIT SENIOR LIVING CREDIT RATING TRENDS CUMULATIVE SENIOR LIVING RATINGS







Senior Living Credit Ratings by Gradation



Note: Two category 'B' Ratings excluded from totals

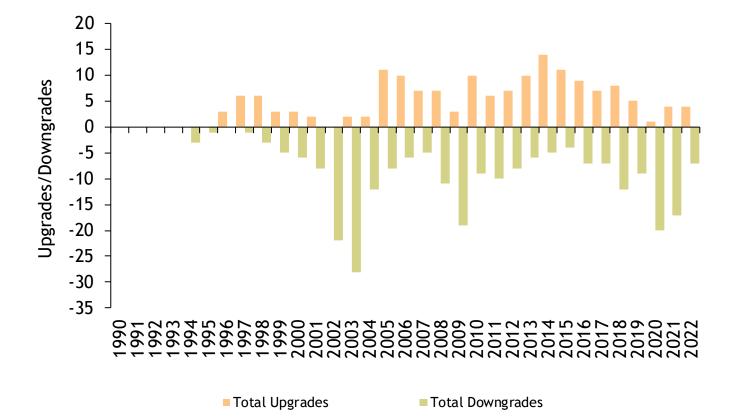
SOURCE: Ziegler Investment Banking, as of 8/15/22





Senior Living Credit Rating Upgrades & Downgrades

- Upgrades tend to lag performance
- Greater emphasis on leverage is changing the picture
- Recent downgrades:
 - Projects not filling
 - Missed construction budgets
 - Lagging investment returns







Capital Market Stressors







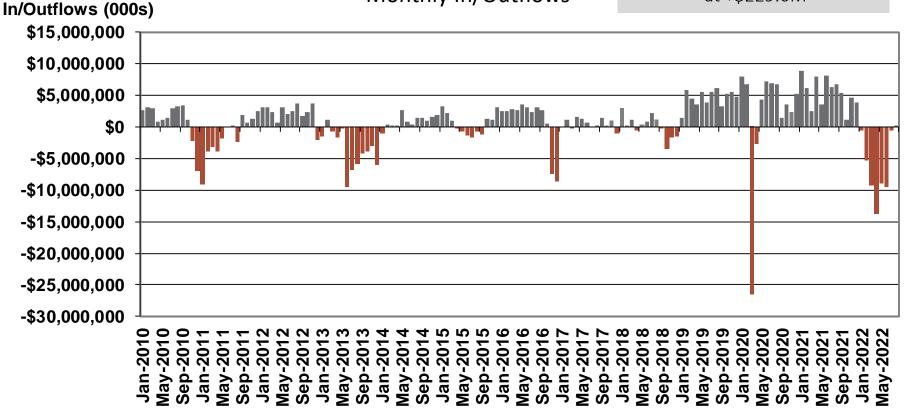




All Municipal Bond Funds: Inflows/Outflows Monthly All Municipal Bond Funds

Monthly In/Outflows

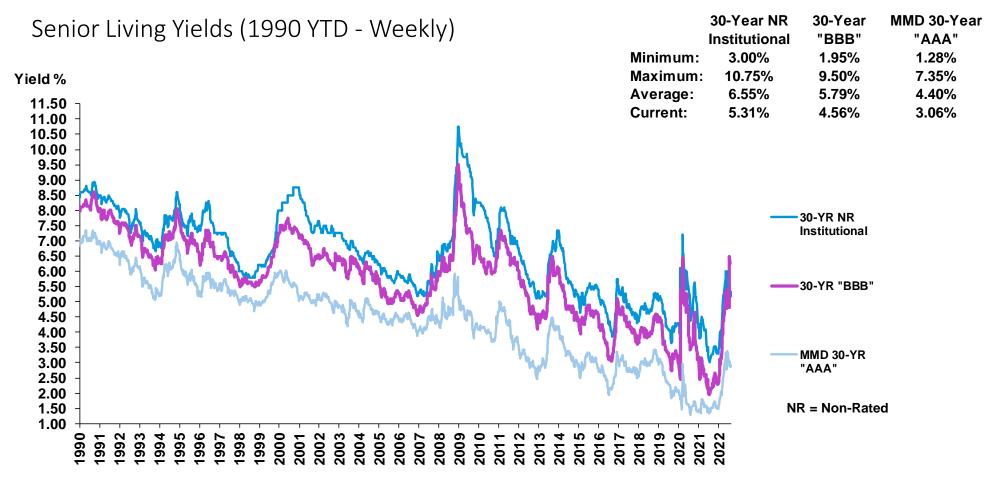
Muni funds report net cash inflows in aggregate for the month of August to date at +\$229.6M







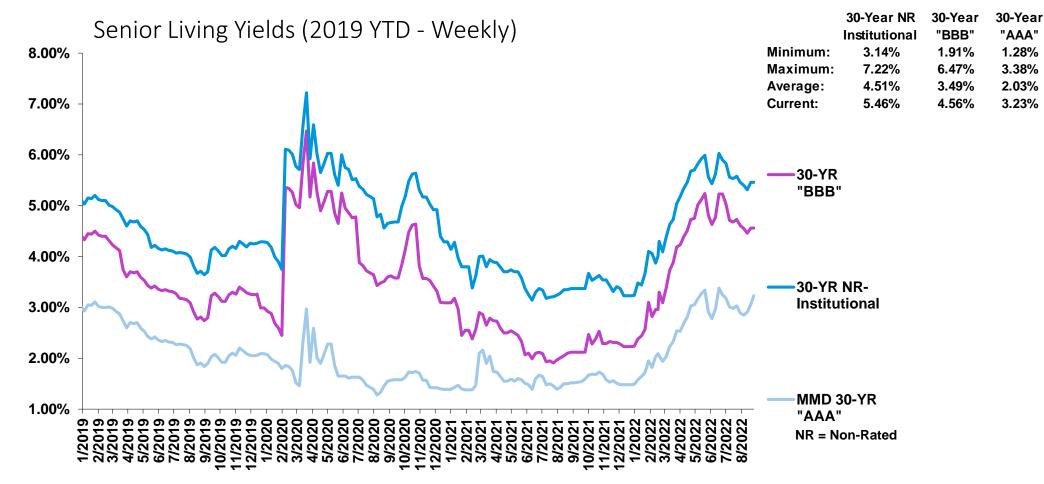
Historical Interest Rates (Senior Living)







Historical Interest Rates (Senior Living)

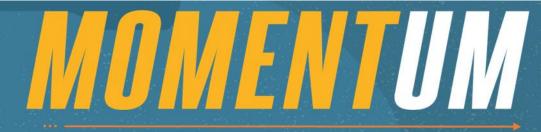


Note: Weekly MMD does not show full impact of Coronavirus impact as it does not show daily swings, only week end. Source: Ziegler Capital Markets, as of 8/24/2022





TOPIC 3: THE BANK MARKET & LIBOR UPDATE





Bank Market Updates for 2022 A New Horizon – LIBOR Sunset

• <u>LIBOR Sunset</u>

- LIBOR will cease to exist as of June 30, 2023
- Borrowers with outstanding LIBOR based loans will need to transition to a new index prior to then
- Proactive borrowers have began to start approaching existing lenders regarding amendments
- ISDA provisions may provide guidance for those without specific index transition language in loan documents
- Federal Tax Law implications regulatory reissuance
- Banks generally are no longer writing LIBOR based loans as of the end of 2021

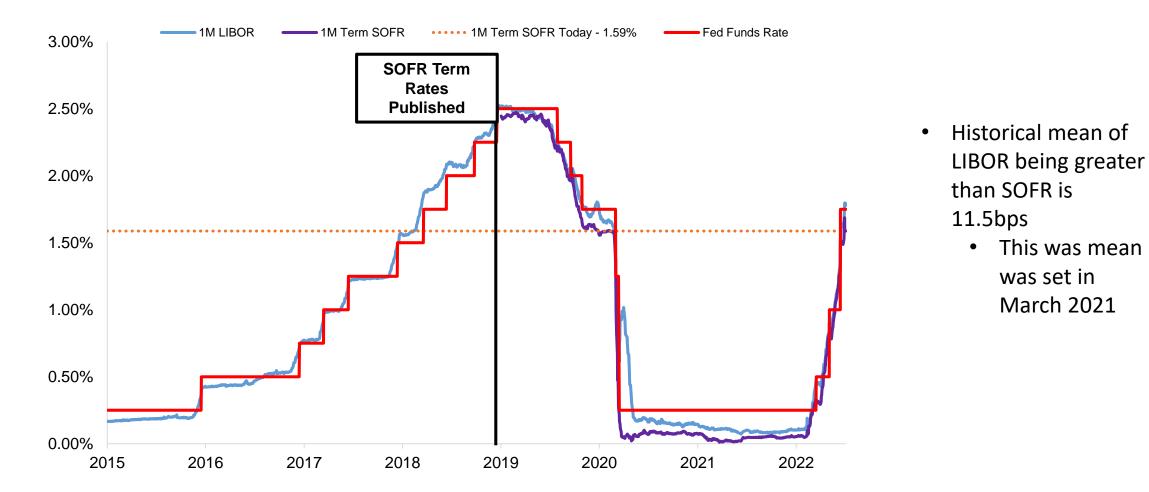
• Shift to New Indexes:

- As LIBOR goes away, bank loans are shifting to an array of new indexes to base future variable and synthetic fixed interest rate bank loans
- The Secured Overnight Financing Rate Term ("SOFR Term") is the predominant choice with Bloomberg's Short-Term Bank Yield Index ("BSBY") occasionally in use
- SOFR tends to be 10-15bps lower than BSBY as it references secured lending rates
- <u>Competitive Bank Market:</u>
 - Many banks are continuing to compete for new clients
 - Some banks are competing on credit terms
 - Increased acceptance of existing Master Trust Indenture terms and more lenient covenants
- <u>Consolidation</u>
 - The bank market continues to consolidate
 - Banks continue to wax and wane in each market place





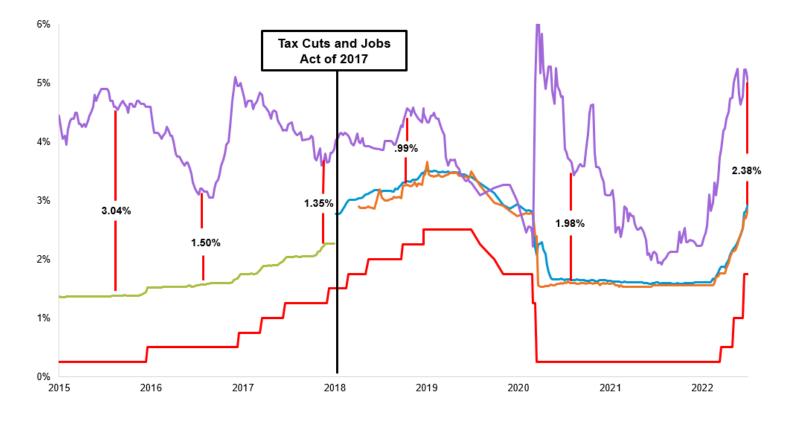
1 Month LIBOR vs SOFR VS FED FUNDS – 2015 YTD







HISTORICAL INTEREST "BBB" 30-YEAR FIXED INTEREST RATES VS. VARIABLE BANK DIRECT PURCHASE

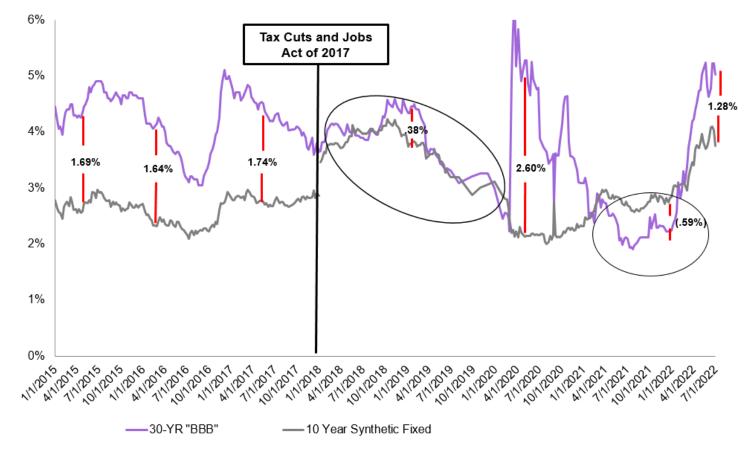


Source: Ziegler Investment Banking, as of 6/30/2022





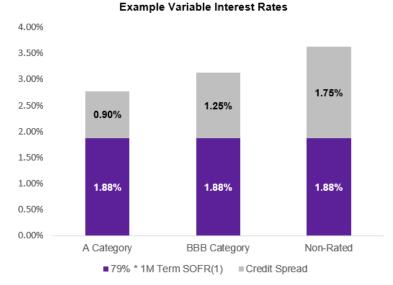
"BBB" 30-YEAR FIXED INTEREST RATES VS. 10-YEAR SYNTHETIC FIXED BANK DIRECT PURCHASE







HISTORICAL INTEREST RATES (SENIOR LIVING) CURRENT INDICATIVE INTEREST RATES

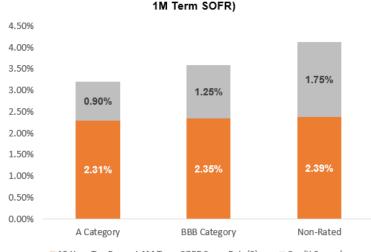


Example Variable Interest Rates

	79% * 1M Term SOFR ⁽¹⁾	Credit Spread	All-In Variable Rate
A Category	1.88%	0.90%	2.78%
BBB Category	1.88%	1.25%	3.13%
Non-Rated	1.88%	1.75%	3.63%

Note: Assume a SOFR Floor of 0.00%, Additional Business Provided, and a 10-year Commitment

(1)1M Term SOFR as of 8/24/2022, per Bloomberg.



Example Synthetic Fixed Interest Rates (Receive 79% of

10-Year Tax-Exempt 1M Term SOFR Swap Rate(2) Credit Spread

Example Synthetic Fixed Interest Interest Rates

	10-Year Tax- Exempt 1M Term SOFR Swap Rate ⁽²⁾	Credit Spread	All-In Synthetic Fixed Rate
A Category	2.31%	0.90%	3.21%
BBB Category	2.35%	1.25%	3.60%
Non-Rated	2.39%	1.75%	4.14%

Note: Assume a SOFR Floor of 0.00%, Additional Business Provided, and a 10-year Commitment

(2)79% of 10-Year 1M Term SOFR Pay Fixed Interest Swap Rate as of 8/24/2022, per Bloomberg.

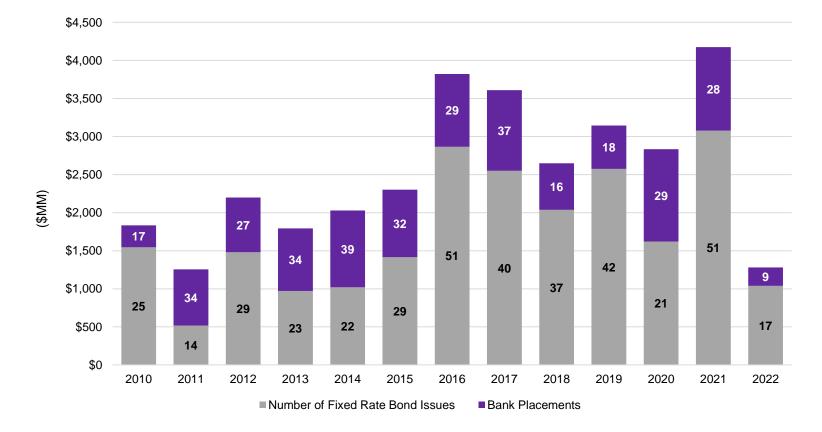
Source: Ziegler Investment Banking, as of 6/30/2022

(Examples are for illustrative purposes only)





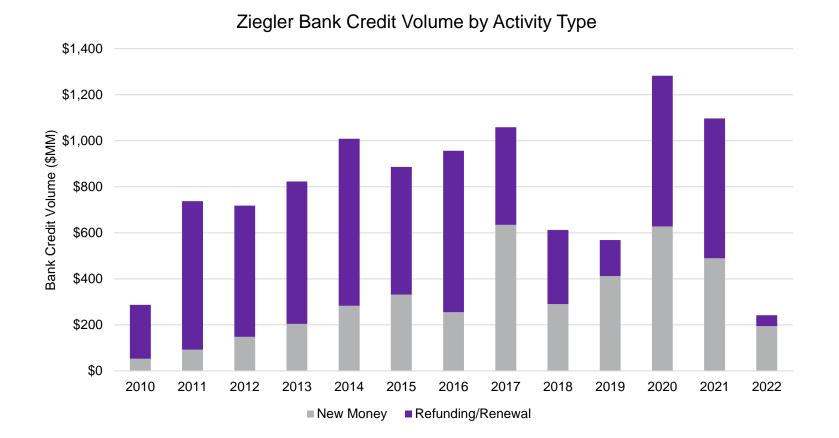
ZIEGLER INVESTMENT BANKING FIXED RATE BONDS VS BANK PLACEMENT







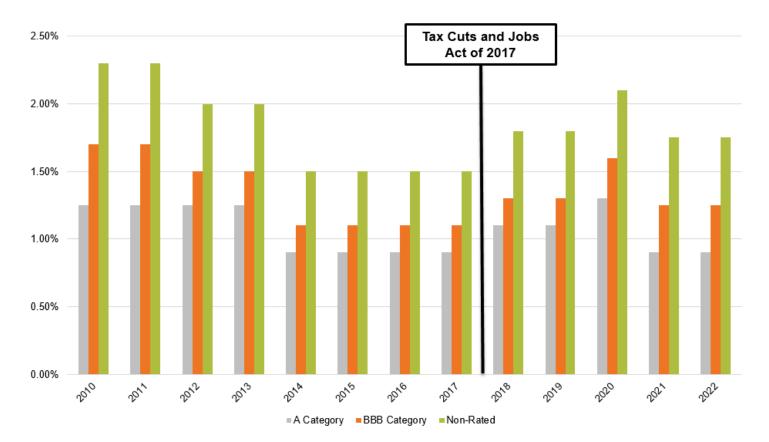
Ziegler's Bank Credit Activity (Senior Living)







Bank Trends (Senior Living) Annual Bank Credit Fees

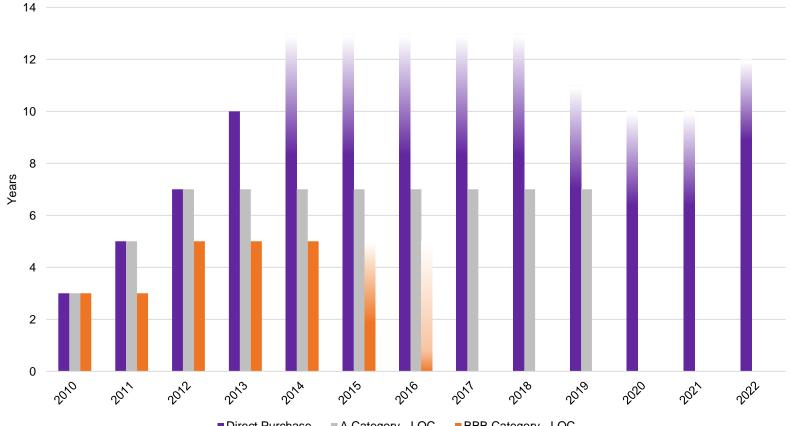


Note: Based on SOFR beginning in 2022. Prior years are based on LIBOR. Source: Ziegler Investment Banking, as of 6/30/2022





Bank Trends (Senior Living) **Bank Credit Commitment Periods**

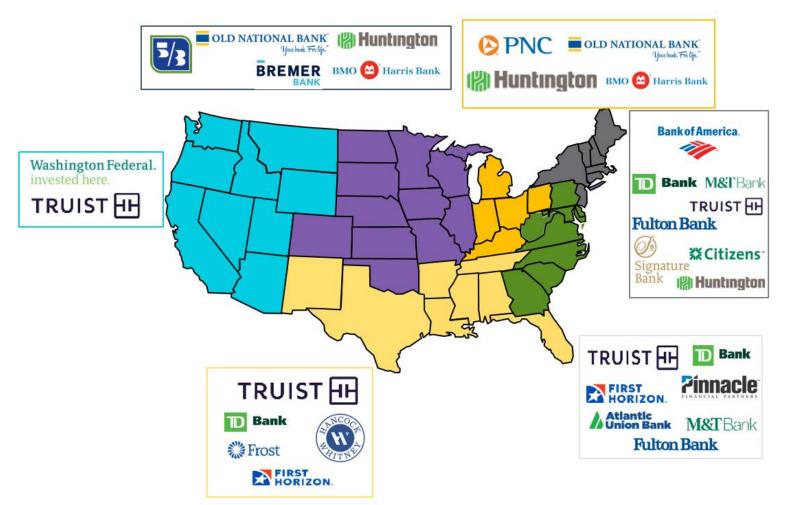


Direct Purchase A Category - LOC BBB Category - LOC





Select 2022 Active Banks in Senior Living by Region

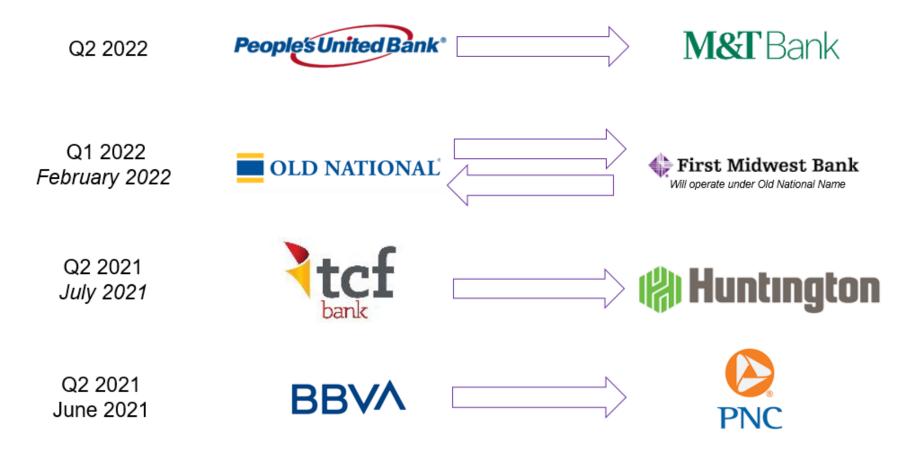


Source: Ziegler Investment Banking as of 6/30/2022





Recent Notable Bank Mergers Impacting Senior Living



MOMENTUM



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Bank vs Bonds Benefits and Considerations

	Bank Placement	Fixed Rate Bonds
<u>iits</u>	Lower initial interest rate	 Long-term amortization (30-35 years)
	No Debt Service Reserve Fund	Rates fixed for full term
	 "Draw down" feature decreases cost (if new money) 	 More favorable covenants
<u>Benefits</u>	No Official Statement	High operational flexibility
B	Lower costs of issuance	 No additional banking business required
	 Variable rate or synthetic fixed structures 	No Loan-to-Value constraints
	Flexible redemption feature (if variable rate)	Historically low long-term interest rate environment
<u>us</u>	 Shorter-term financing/renewal risk 	 Higher interest rate than bank placement currently
	Interest rate risk	Debt Service Reserve Fund Required below "BBB-"
<u>atic</u>	 LIBOR risk (Index cessation by 2023) 	 "Draw down" option not widely accepted
<u>Considerations</u>	Tighter covenants	Official Statement required
	 Additional banking business required 	 Longer prepayment protection for investors
	 Hedging can add complexity and balance sheet mark-to-market 	
	Loan-to-Value constraints	





TOPIC 4: ALTERNATIVE FINANCING STRATEGIES & TOOLS





Alternative Financing Strategies

- Bond Anticipation Notes (BANs)
- Refunding Structures
 - Forward Delivery
 - "Cinderella" Bonds
 - Taxable Bonds
- Governmental Programs (HUD, USDA, etc...)
- Green Bonds
 - Environmental, Social and Governance (ESG)



Pre-Development Expenses can be Funded with Bond Anticipation Notes ("BANs")

- BANs are a limited placement of tax-exempt and/or taxable bonds to fund pre-finance capital for a new campus development (or major expansion)
- Interest on BANs accrues from closing until permanent financing – BANs are redeemed only in the event that permanent financing is ultimately secured
 - No sponsor guaranty
 - First mortgage on the land
 - Assignment of development rights and contracts





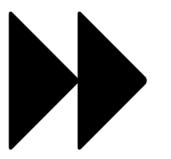
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Refinancing Strategies to Reduce Interest Expense

Forward Refunding



- Lock-in interest rate today, but delay delivery of the bonds (i.e., closing) and the refunding until the call date
- Investors require a 0.05% 0.08% interest rate premium for each month prior to the call date

Cinderella Refunding



- Utilize taxable bank debt that converts to tax-exempt bank debt at the call date
 - Typically includes an interest rate swap
- Refunding bond proceeds are deposited into an escrow that pays debt service (principal + interest) on the "refunded" bonds until their call date when the escrow fully redeems the old bonds)





Many Providers Used Forward Refinancings to Reduce Their Cost of Capital in 2021









Westminster Communities of Florida		Net Present Value Savings %	Forward Delivery Period	Par Amount	Kii Holland Home™
KENDAL at Ithaca	Minimum	1.1%	3 Months	\$ 6.3mm	
	Average	22.0%	10 Months	\$ 37.0mm	
	Maximum	55.3%	21 Months	\$142.6mm	WakeRobin







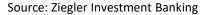








TOPIC 5: CASE STUDIES



Eliza Jennings ("BB+") – Priced June 16, 2022 Series 2022 Transaction Overview & Financing Highlights

• Refinancing Rationale and Benefits:

- Opportunity to "lock in" favorable long-term fixed interest rates
 - Diversified capital structure of <u>50% / 50%</u> fixed interest rate to variable interest rate capital
- Primary Sources of Funds:
 - 2022A: \$24,405,000,
 - 2022B: \$24,175,000 (privately placed with a local bank), and
 - Equity Contribution: \$7,600,000
 - To achieve pro-forma days cash on hand of 200 days
- Primary Use of Funds (Refund Existing Debt/No New Money):
 - Refund existing bank loans;
 - Fund Series 2022A Debt Service Reserve Fund, and
 - Fund costs of issuance
- Financing Highlights
 - Weighted Average Yield of 5.36% on Series 2022A Bonds
 - Diversified structure consisting of 50% long term public fixed interest rate bonds and 50% 15-year committed bank debt

NEW ISSUE – Book Entry Only

In the opinion of Tucker Dila LLP, Bond Counsel, under existing tare, (1) assuming continuing compliance with certain covennuts and the accuracy of certain representations, interest on the Series 2022. Bonds is excluded from gross income for federal income tare purposes, and is not an item of tare preference for purposes of the federal alternative minimum tax imposed under the Internal Recence Code of 1986, as mended (the "Code"), and (2) interest on the Series 2022. Bonds, and any prift mode on the sele, exchange, or other disposition of the Bondware much from the this initiation internation, the set insome base of the Code comparison for the Series 2022. Bonds, and any prift mode on the sele, exchange, or other disposition of the Bondware much from the Code in the initiation internation in the set in source of the Code code of the set bondware of the Bondware much from the Code of the Code of the Series 2022 and the set in the set in source of the Code of the Series 2022 and the Code of the Series 2022 and the "Code of the Series" and the set is a set of the Code of the Series 2022 and the Series 2023 and there 2023 and the Series 2023 and the Se



\$24,405,000 COUNTY OF CUYAHOGA, OHIO HEALTH CARE AND INDEPENDENT LIVING FACILITIES REFUNDING REVENUE BONDS, SERIES 2022A (ELIZA JENNINGS SENIOR CARE NETWORY)

Dated: Date of Initial Delivery

Due: As shown on inside front cove

RATING: Fitch "BB+

See "RATING" herein

The County of Ourshoga, Ohio (the "Issuer"), is ioning in \$3.44,06,000 Health Care and Independent Living Facilities Refending Revenue Bonds Series 2022 (Diza Jennings Senior Care Network) (the "Series 2021 Bonds', The proceeds of the sale of the Series 2022 Honds) will be used to refinance a portion of the Issuer's outstanding Series 2017 Bonds and Series 2021 Bonds, each as defined herein (collectively, the "Pior Bonds"). Other available Borrower finats will be used to (1) finat advet service reserve fund for the Series 2022 Bonds, and pay costs of issuance, including underwriter's discound, and (iii) refund the remaining portion of the Pior Bonds"). Statistical Socialistical Series 2021 Bonds, each as defined herein (LS Bank Yraut Gompany). National Association, as bond trustee (the "Bond Trustee"), as amended and supplemented including by Supplemental Trust Informative No. 1 dated as of June ; 2022, and pursuant to Chapter 14 all and Section 25.53 (o) the Ohio Reised Code. The Series 2022 A Bonds will be payled solidy from the structure the the Bond Interface and Section 25.53 (o) the Ohio Reised Code. The Series 2022 A Bonds will be payled solidy from user the Bond Interface (the "Bond Trustee"), as amended and supplemented including by Supplemental Trust Informative No. 1 dated as of June ; 2022, and pursuant to Chapter 14 all and Section 25.53 (o) the Ohio Reised Code. The Series 2022 A Bonds will be payled solidy from user the Bond Interface Trustee The Series 2022 A Bonds will be exercised out and the June and the June 1, 2022, as as supplemented (as described herein) herein and the Bestated Master Open-Bond Indenture of Mortgage and Security Agreeneen dated and Association, as Supplemented (as described herein) between the Ohigeneen General Bestarity Agreeneen dated and Association, as Master Trustee. In additional available Intended of the Bestary will be utilized to reflance the remander of the Pior Bonds, and Master Trustee. In additional available funds of the Borrower, will be utilized to reflanc

The Series 2022A Bonds are being issued as multi-modal bonds in a Fixed Rate mode, fixed to their respective maturity. This Official Statement summarizes certain terms specifically applicable to Series 2022A. Bonds only while the Series 2022A Bonds bear inferest at a fixed rate. Should the Series 2022A. Bonds be converted to a different interest rate mode, the Series 2022A. Bonds will be subject to mandatory render and purchase and, at that time, it is expected that a reoffering circular or a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to a supplement to this Official Statement or other disclosure document will be prepared for the Series 2022A. Bonds will be subject to Series 2024A. Bonds will be subject to supplement to the Series 2024A. Bonds will be subject to subject to supplement be subject to supplement to supplement to the Series 2024A. Bonds will be subject to supplement to supplement to the supplement to supplement to supplement to supplement to supplement to supplement to the supplement to supplemen

The Series 2022A Bonds, when issued, will be registered initially only in the name of Cede & Co., as registered owner and nominee of The Depository Trust Company, New York, New York ("DTC"). See "BOOK-ENTRY ONLY SYSTEM" herein.

The Series 2022A Bonds will be subject to optional, mandatory and extraordinary optional redemption, as more fully described herein. See "REDEMPTION OF THE SERIES 2022A BONDS" herein.

> MATURITIES, PRINCIPAL AMOUNTS, INTEREST RATES, YIELDS, PRICES AND CUSIPS SET FORTH ON THE INSIDE COVER

THE SERIES 2022A BONDS AND THE INTEREST THEREON WILL BE SPECIAL OBLIGATIONS OF THE ISSUER AND WILL BE TAVABLE SOLELY FROM THE REVENUES, INCLUING THE BASIC EXPERTAARLE PUBSIANT TO THE LEASE, AND THE SPECIAL FUNDS. NOTHING IN THE SERIES 2022A BONDS, THE BOND INDENTUER AND ANY OTHER DOCUMENT DELIVERED IN CONNECTION WITH THE SERIES 2022A BONDS, WILL REPRESENT OR CONSTITUTE A GENERAL OBLIGATION, DEBT OR BONDED INDERTEDNESS OF THE ISSUER, THE STATE OF OHIO OR ANY OTHER SUBDIVISION THEREOF, AND THE HOLDERS OR BENEFICIAL OWNERS OF THE SERIES 2022A BONDS WILL AND RE GIVEN THE RIGHT, AND HAVE NO RIGHT, TO HAVE EXCISE TAXES, AN VALOREM TAXES OR OTHER TAXES LEVIED BY THE ISSUER OR BY THE STATE OF OHIO OR THE TAXING ALL OWNERS OF THE SERIES 2022A BONDS WILL AND RE GIVEN THE RIGHT, AND HAVE NO RIGHT, TO HAVE EXCISE TAXES, AN VALOREM TAXES OR OTHER TAXES LEVIED BY THE ISSUER OR BY THE STATE OF OHIO OR INTEREST OR ANY PREMIUM ON THE SERIES 2022A BONDS. HUTTER GENERAL CERENT, FAITH NOR MONEYS OR RESOURCES OF THE ISSUER OF HES TAXES OR OFHIO TAXES IN DITTER THE SUBDIVISION OR A GENERAL THE REGULAR TO THE TAXING ATHE ISSUER OFHIO THE STATE OF OHIO OR ANY POLITICAL SUBDIVISION OR A CERCY THEREOF ARE PLEDGED TO THE FAIMENT OF THE PLANCENT OF ORION OR ANY POLITICAL SUBDIVISION OR A CERCY THEREOF ARE PLEDGED TO THE FAIMENT OF THE PLANCENT OF PRINCIPAL AND INTEREST ON THE SERIES 2022A BONDS IS LIMITED TO THE ANMENT OF THE PRINCIPAL OF OR INTERST OR ANY PLEMILM ON THE SERIES 2022A BONDS IS LIMITED TO THE ANDUNTS FAID BY THE BORROWER, AND THE FUNDS PLEOGED THEREFOR UNDERTOR DEMOTIVER.

The Series 2022A Honds are being affered when, as and if issued and received by B.C. Elegier and Company (the "Underwriter"), highest to prive stark, wildownal or molifonition of the offer without subscene and to the approach of legality of the Series 2022A Honds by Tacker Elisi LLP, Caredand, Okin, Band Canuach, Certain legal matters will be passed upon for the Borroser by its cannel, Fucker Elisi LLP, Caredand, Okins, and for the Underwriter by its cannel, Dismore 8 SebMLLP, Calamada, Okin, J is expected that the Series 2022A Bonds in definitive form will be available for delivery through the services of DTC on or about June 30, 2022. View Ziegejer



Jennings choices for aging well Eliza Jennings Senior Care Network Cleveland, Ohio Fixed Rate Refunding

Eliza

JUNE 2022

\$24,405,000





Otterbein ("A") – Priced November 17, 2021 Series 2021B & 2023 Transaction Overview & Financing Highlights

- Primary Uses of Funds
 - Series 2021B Bonds
 - Delivery Date: December 2, 2021 •
 - Par Amount: \$24,485,000
 - Purposes: ٠
 - Pay for Otterbein's member substitution of Kendal at Ι. Granville ("Granville"), consisting of:
 - a. Refinancing Granville's Series 2015AB Bonds
 - Paying a share of Granville's land purchase b.
 - Series 2023 Bonds (17-Month Forward)
 - Delivery Date: April 5, 2023
 - Par Amount: \$20,500,000
 - Purposes: •
 - Refinance Otterbein's Series 2013A Bonds
 - **Financing Highlights**
 - Secured tax-exempt funding for member substitution of Kendal at Granville (24-year Yield to Maturity of 2.76%)
 - Utilized a 17-month forward to lock-in savings ahead of expected interest rate rises (17-Year Yield to Maturity of 2.71%)
 - NPV Savings of \$3.7 million or 16.3%
 - If Otterbein would have waited 6 months, NPV savings would have dropped to \$492k or 2.2%



S&P Global Ratings: "A" See "RATING" herein

In the opinion of Squire Patton Boggs (US) LLP, Bond Counsel, under existing law, (i) assuming compliance with certain covenants and the iccuracy of certain representations, interest on the Bonds is excluded from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax, and (ii) interest on, and any profit made on the sale, exchange or other disposition of, the Bonds are nempt from all Ohio state and local tazation, except the estate taz, the domestic insurance company taz, the doalers in intangibles taz, the taz levied on the easis of the total equity capital of financial institutions, and the ret work base of the corporate franchise taz. Interest on the Bonds may be subject to cortain dored azoss imposed oxigo oceristan corporations. Pro a more complete learations of the tax a spects, see "TAX MATERS" herein.

\$24,485,000

STATE OF OHIO

SERIES 2021B



\$20.500.000 STATE OF OHIO HEALTHCARE FACILITY REVENUE BONDS SERIES 2023 (OTTERBEIN HOMES OBLIGATED GROUP)

Maturities, Amounts, Interest Rates, Prices, Yields and CUSIPs Are Shown on the Inside of the Front Cover

The Bonds (as defined herein) are issuable only as fully registered bonds in the name of Cede & Co., as nominee of The Depository Trust Company. New York New York ("DTC") and will be available to ultimate purchasers ("Beneficial Owners") under the book-entry only system maintained by DTC, only through brokers and dealers who are, or act through, DTC Buriclapants. Purchasers by Beneficial Owners will be made in book-entry only form in denominations of \$6,000 or arg integral multiple thereof. Beneficial Owners will not be entitled to receive physical delivery of the Book. Interest on the Books is payable on each January 1 and nmencing (a) January 1, 2022, with respect to the Series 2021B Bonds, and (b) July 1, 2023, with respect to the Series 2023 Bonds. So long as Cede & Co stered owner of the Bonds, payments of principal or redemption price of and interest on the Bonds are required to be made to Beneficial Owners by DTC ough its participants. See "THE BONDS - Book-Entry Only System" herein.

The Series 2021B Bonds are being issued pursuant to a Trust Agreement dated as of December 1, 2021 (the "2021B Trust Agreement"), between the State of Ohio, exting by and through the Ohio Bigher Educational Facility Commission (the "Commission," and the State of Ohio, exting by and Hyper and Hyper Commission (the "Source") and US Bank. National Association, as Bood Truster (the "Bood Truster"). The Series 2021B Ohios with the paylot from (1) payments to be received by the issuer under the Lase dated as of December 1, 2021 (the "2021B Lases") by and between the issuer and Catterbein Homes, a nonput comparised, wildly existing and in good standing moder the laws of Ohios of the State Ohio (1) from central intention established under the 2021B Trust The measure and provident and many α much hand and (11) in certain documations provided in (b.) 2013 Trust Agreement, from barray and α (11) in certain documations provide in (b.) 2013 Trust Agreement, from barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the term barray and α (11) in certain terms of the terms of the terms of the terms of the term barray and the term barray and the term barray and the term barray and the barray term terms of the terms of terms of the terms of ter the 2021B Lease, the "Lease") by and between the issuer and the Corporation, (ii) from certain funds established under the 2023 Trust Agreement and investment eamings on such funds, and (iii) in certain dreumstances provided in the SIGB Trust Agreement, proceeds from insurance and condemnation awards, all as fully described herein.

The proceeds of the Series 2021B Bonds will be applied, together with other available funds, (a) to pay the costs associated with the The proceeds of the Series 2021 Bloods will be applied, together with other available funds, (a) to pay the costs associated with the Costmetion's acquisitors of the neurobendup intervent is finaled at Granulta, a recognition (c) organized, validy existing and in good standing used rule have of the State of Ohio, with the proceeds of that acquisiton to be used to (i) primits deviation Counge of Laking, fibrio Headth Care Taciffields Borenau Berlinding used rule have of the State of Ohio, with the proceeds of that acquisiton to be used to (i) primits deviation Counge of Laking, fibrio Headth Care Taciffields Borenau Berlinding Used Taciffields Borenau Berlinding Used Taciffields Borenau Berlinding Deviation Counge of Laking, fibrio Headth Care Taciffields Borenau Berlinding Used Taciffields Borenau Berlinding Borenau Of Borenau Berlinding Used Borenau Berlinding Used Borenau Berlinding Used Taciffields Borenau Berlinding Borenau Berlinding Used Taciffields Borenau Berlinding Bo to the Master Trust Indenture dated as of July 1, 2013, as supplemented by a Fifteenth Supplemental Indenture dated as of December 1, 2021, and a supple there is a second second

The Notes are equally and ratably secured with all other notes issued under the Master Indenture. The Obligated Grou North Shore, Our-Ben Verlag, Van Sterner, Sterne LC, Otterbein Hospice, LLC, The Franklin United Methodist Home, Inc., Sunset Retirement Communities, Inc., Otterbein Gahanna Real Estate, LLC, Otterbei Konclova Real Estate, LLC, Otterbein Batavia Real Estate, LLC, Otterbein New Albary Real Estate, LLC, Otterbein Loveland Real Estate, LLC, Otterbein Partice and Real Estate, LLC, Otterbein New Albary Real Estate, LLC, Otterbein Middletown Real Estate, LLC, Otterbein Clear Creek Real Estate, LLC, Otterbein Maineville Real Estate, LLC, Otterbein Nor LC, Independent Living Support Services, LLC, Otterbein Extended Services, LLC, Otterbein Management, LLC, Otterbein LSC, LLC, Otterbein Real Estate, LLC Otterbein Administrative Holdings, LLC, and Otterbein Neighborhoods, LLC, and simultaneously with the issuance of the Series 2021B Bonds, Kendal at Granville

The Bonds are subject to optional and mandatory redemption and purchase in lieu of redemption prior to maturity, as described herein under "THE BONDS - Redemption."

AN INVESTMENT IN THE BONDS INVOLVES A DEGREE OF RISK. A BONDHOLDER IS ADVISED TO READ THE ENTIRE OFFERING CIRCULAR, INCLIDING THE PORTOGENES REPRETO, SPECIAL REFERENCE IS MADE TO THE SECTIONS "SECURITY AND SOURCES OF PAYMENT FOR THE BONDS" AND "CERTAIN BONDHOLDERS' RISKS" HEREIN FOR A DISCUSSION OF CERTAIN RISK FACTORS WHICH SHOULD BE CONSIDERED IN CONNECTION WITH AN INVESTMENT IN THE BONDS.

Neither the principal of the Bonds nor the interest accruing thereon, shall ever constitute a general indebtedness of the Commission, the State of Ohio or any oiltical subdivision thereof within the meaning of any constitutional or statutory provision whatsoever or shall ever constitute or give rise to a pecuniary liability of the Commission, the State of Ohio or any political subdivision thereof, nor will the Bonds be, or be deemed to be, an obligation of the Commission, the State of Ohio or any political subdivision thereof.

The Bonds are offered, subject to prior sale, when, as and if issued, subject to the approval of their legality by Squire Patton Boggs (US) LLP, Bond Couns ertain legal matters will be passed upon for the Obligated Group by its counsel. The George Law Group, LLC, and for the Underwriter by its counsel, Dinsmo & Shohi LLP. It is expected that the Series 2021B Bonds will be available for delivery to the Bond Trustee on behalf of DTC under the DTC FAST system o as should LLT if it expended that the sense that is below built to summarize the definition of the should be the sense that the sense that is below built to summarize the definition of the should be the sense that the sense that is below built of the sense that the sense that

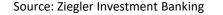




NOVEMBER 2021

Otterbein

\$44,985,000



Ohio Living ("BBB") – Priced October 13, 2021 Series 2022 Transaction Overview & Financing Highlights

• Primary Uses of Funds

- Refinance Ohio Living's Series 2013A Bonds
 - \$3,295,000 currently callable
 - \$44,260,000 callable 7/1/22
- Pay for costs of issuance related to the financing

Financing Highlights

- Utilized a 6-month forward to lock-in savings ahead interest rate rises (18-Year Yield to Maturity of 3.22%)
- NPV Savings of \$15.3 million or 32.3%
 - Had Ohio Living waited until the bonds were callable, Ziegler estimates that the savings would have been approximately cut in half (\$7.9 million or 16.7%)

In the opinion of the Willer LLP, Bond Counsel, under origing factoring stratuces, decisions, regulations and rainings, internat on the Series 2022 Bonds (an defined heaving) in a catababab (from genes) increase for federal incrementary purposes and the federal of the Internal Berennic Code of 1388, an amended (the "Code") and is not a specific preference item for purposes of the federal elevation internation in a conditional on a constraint of the second strategies and the federal elevation with the Tax Concennants, all as defined heaving compliance by the Insure, the Corporation and the other Obligated Group Members with the Tax Concennants, all as defined heaving. In Concent, and the other decisions, requires the internet on the Series 2022 Bonds, and eng purpit made on their soft, exchange or other disposition, one exempt from all Chio state and local lixation, acreept the estate lax, the domestic insurance company tax, the declares interguide tax, the tax there on the basis of the total equity couplinal of financial institutions and the net worth base of the corporate franchise tax. These TAM ANTERS^{*} and "CERTAIN CONSIDERATIONS RELATED TO FORWARD DELIVERY OF SERIES 2022 HONDES - TAX and Considerations" hervin.

County of FRANKLIN, OHIO HEALTH CARE FACILITIES REFUNDING REVENUE BONDS, SERIES 2022 (OHIO LIVING COMMUNITIES)

Maturities, Amounts, Interest Rates, Prices, Yields and CUSIPs are shown on the Inside of the Front Cove

The County of Pranklin, Oliko, acting by and through the County Horgital Commission of Franklin County (the "Sector 2021 is itself) in the 504,000 OB them Charachy Carlos Testers (1998) and the source of the Sector 2022 (100 in Uring Communities) (the "Sector 2022 Enodes"). The Sector 2022 Enodes "1) the source of the Sector 2022 (100 in Uring Communities) (the "Sector 2022 Enodes"). The Sector 2022 Enodes "1) the source of the Sector 2022 (100 in Uring Communities) (the "Sector 2022 Enodes"). The Sector 2022 (100 in Uring Communities, and Urin Economy Comparison (100 error 1), parsuant to a Lense dated as a April 1, 2022 (as described herein) and with univer (the Sector 2022 Enodes, all as permitted by the Act, as defined herein. A nore detailed description of the use of the proceeds for the Sector 2022 Elonds, all as permitted by the Act, as defined herein. A nore detailed description of the use of the proceeds for the Sector 2022 Elonds, all as permitted by the Act, as defined herein. A nore detailed description of the use of the proceeds for the Sector 2022 Elonds, all as permitted by the Act, as defined herein. A nore detailed begraphic solely from and secure By paleto Act 200 Elonds is included and the Attest Toxic EstINATED SOURCES AND USES OF FUNDS and "FLAN OF FUNDSCE." Except as described in this Official Statement, the Section 2022 Elonds will be apales as a Master Trans Indenture (the "Master Transter Indenture") herveen the Corporation and the Master Toxic Uring Sector 2022 Elonds is a subject to cratin conditions and there is no assume that the site size 2022 Elonds is a subject to cratin conditions and there is no assume that the site of the Sector 2022 Condition and the sector 2000 Elonds will be sectored by the Corporation and the Master Toxic Uring Sector 2000 Elonds is a subject to cratin conditions and there is no assume that the util be issues as every the Act 2000 Elonds is a subject to cratin conditions and there is no assume that the util be issues as every therein the Section 2022 Elond

The Series 2022 Bonds are issuable only as fully registered bonds in the name of Cede & Co., as nomine of The Upposition? Trust Company, New York, New York ('DTC') and will be available to ultimate purchasers ('Beneficial Owners'') under the book-entry only system aniatianced by DTC, only through brokers and dealers who are, or act through, DTC Participants. Purchases by Beneficial Owners will be made in book-entry only form in denominations of \$5,000 or any integral multiple thereof. Beneficial Owners will not be entitled to receive physical delivery of the Series 2022 Bonds. So long as Cede & Co. is the registered owner of the Series 2022 Bonds, payments of principal or redemption price of and interest on the Series 2022 Bonds are required to be made to Beneficial Owners by DTC through its participants. Ser BOOK-ENTEY ONUX SUSTEM herein.

An investment in the Series 3022 Bonds involves a certain degree of risk related to the nature of the business of the Coopcration, the regulatory environment, and the provisions of the principal documents. A prospective Series 2022 Bondbolder is advised to read SEUCRITY FOR THE SERIES 2022 BONDS² and 'RISK FACTORS' berein for a description of the security for the Series 3022 Bonds and for a discussion of certain risk factors which should be considered in connection with an investment in the Series 2022 Bonds.

The Series 2022 Bonds will be subject to optional, mandatory and extraordinary redemption, as more fully described herein.

NOTTHER THE PERVETAL OF THE SERIES 2022 BONDS NOR THE INTEREST ACCENTING THEREON, SALL SYRE CONSTITUTE A GENERAL INDERTEDNESS OF THE ISSUER, THE COUNTY OF FRANKLIN, THE STATE OF DIDO OR ANY POLITICAL SUBDIVISION THEREOF WITHIN THE MEANING OF ANY CONSTITUTIONAL OR STATUTORY PROVISION WHATSOEVER OR SHALL EVER CONSTITUTE OR GIVE RISE TO A PECUNIARY LIABILITY OF THE ISSUER, THE COUNTY OF FRANKLIN, THE STATE OF OHIO OR ANY POLITICAL SUBDIVISION THEREOF, NOR WILL THE SERIES 2022 BONDS BE, OR BE DEEMED TO BE, AN OBLIGATION OF THE ISSUER, THE COUNTY OF FRANKLIN, THE STATE OF OHIO OR ANY POLITICAL SUBDIVISION THEREOF.

The Series 3022 Bonds are offered, subject to prior sale, when, as and if issued, subject to the approval of their legality to be Miller LLP, Columbus, Ohio, Bond Counsel, Certain legal matters will be passed upon for the Obligated Group by its special counsel, Benesch, Friedlander, Copian & Aronoff LLP, Columbus, Ohio; and for the Underwriter by its counsel, Dinsmore & Shohi LLP, Columbus, Ohio It is expected that the Series 2022 Bonds in definitive form will be available for delivery through the services of DTC on or about April 6, 2022.

This cover page contains certain information for ease of reference only. It does not constitute a summary of the Series 2022 Bonds or the security therefor. Potential investors must read this entire Official Statement, including the Appendices, to obtain information essential to the making of an informed investment devision.

Official Statement dated October 13, 2021



Chio Living

Ohio Living Columbus, Ohio

Fixed Rate / Refunding

OCTOBER 2021

\$40,160,000



See "Rating" herein







Kendal at Oberlin ("A+") – Closed July 29, 2021 Series 2021 Transaction Overview & Financing Highlights

Refinancing Rationale and Benefits:

- Low interest rates and a short remaining average life of the Series 2013A Bonds allowed Kendal at Oberlin the opportunity to use bank capital to refund the Series 2013A Public Fixed Interest Rate Bonds ahead of their call date
 - Ability to "lock-in" savings by not waiting until call date
 - "A bird in the hand is better than two in the bush"

• Primary Use of Funds (Refund Existing Debt/No New Money):

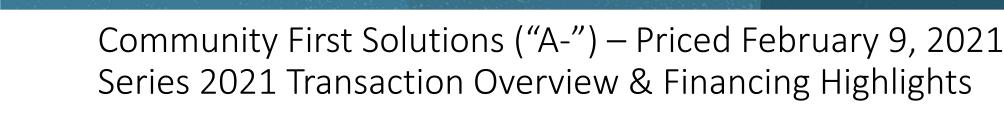
- Refund Series 2013A Bonds ahead of call date; and
- Fund costs of issuance
- Financing Highlights
 - Utilized "Cinderella" refunding strategy to lock-in savings ahead of call date of Series 2013A Bonds
 - Received <u>fully committed</u> (and amortizing) bank capital with a synthetic fixed interest rate through 9-year maturity
 - Weighted Average 9-Year Yield of 2.101%
 - 1.790% (All-In Taxable Period)
 - 2.221% (All-In Tax-Exempt Period)



Kendal at Oberlin Oberlin, Ohio

Cinderella / Refunding

\$13,825,000



- Summary
 - Par Amount: \$20,000,000 of Economic Development Facilities Revenue Refunding and improvement Bonds
 - 2021A: Tax-Exempt
 - 2021B: Federally Taxable, Ohio Tax-Exempt
- Primary Uses of Funds
 - Finance an incremental amount of new money to partially fund the addition of 14 new independent living units and fund routine capital expenditures across CFS
 - Refund outstanding bank loans
 - Terminate an existing swap agreement; and
 - Pay certain costs of issuance associated with the financing
- Financing Highlights
 - Entered the market in a low supply environment which led to an average yield to call of 2.18% and an average yield to maturity of 2.99%
 - Eliminated all interest rate and renewal risk associated with existing bank loans utilizing 100% public fixed interest rate bonds



In the opinion of Diasmore & Shoki LLP, Band Counset, under existing Inn., (1) interest on the Series 2021A Bands is excludable from grass income of the holders thereoff of purposes of fident income taxation, (ii) interest on the Series 2021A Bands is excludable from of tax proference for purposes of the alternative minimum tax imposed on individuals, and (iii) interest on the Series 2021 Bands is exemption from taxation, including personal income taxation, imposed by the State of Ohio and its policial and/stissions and will be excludable from the net income base used in calculating the Ohio corporate franchise tax, all subject to the qualifications described herein under the heading **Tax Matters and APPENDIX D** hereits.



\$20,000,000 BUTLER COUNTY PORT AUTHORITY ECONOMIC DEVELOPMENT FACILITIES REVENUE REFUNDING AND IMPROVEMENT BONDS, SERIES 2021 (COMMUNITY FIRST SOLUTIONS OBLIGATED GROUP PROJECT)

\$15,210,000 BUTLER COUNTY PORT AUTHORITY ECONOMIC DEVELOPMENT FACILITIES REVENUE REFUNDING AND IMPROVEMENT BONDS, SERIES 2021A COMUNITY FIRST SOLUTIONS OBLIGATED GROUP PROJECT 54,680,000 BUTLER COUNTY PORT AUTHORITY ECONOMIC DEVELOPMENT FACILITIES REVENUE REFUNDING AND IMPROVEMENT BONDS, SEEIES 2021B (FEDERALLY TAXABLE) COMUNITY FURT SOLITIONS OBLIGATED GROUP PROJECT)

Rating: Fitch: "A."

See "Rating" hereir

Dates, Interest Rates, Prices, Yields and CUSIPs are Shown on the Inside of the Front Cove

nty Port Authority (the "Authority") is issuing its \$15,310,000 Economic Development Facilities Revenue Refu onds, Series 2021A (Community First Solutions Obligated Group Project) (the "Series 2021A Bonds") and \$4,690,000 Economic Development Facilities evenue Refunding and Improvement Bonds, Series 2021B (Federally Taxable) (Community First Solutions Obligated Group Project) (the "Series 2021B g am improvement bonds, series 2021B (reutenay factorial feature) (commander the source or against series of the series 2021B honds will be issued and secured ut re"), dated as of February 1, 2021, between the Authority and U.S. Bank National Association, as bond trustee eds of the Series 2021 Bonds will be loaned to Community First Solutions, an Ohio nonprofit corporation (the "Corporation"). Colonial Senior Servic onprofit corporation ("Colonial"), and Lifesnan Incorporated, an Ohio nonprofit corporation ("LifeSpan" and, collectively, with the Corporat permanent (constraints), and Agreement dated as of February 1, 2021 (as described herein) and will be used, togs (i) refinance the hereinafter defined Prior Debt, and terminate a related interest rate hedge; (ii) pay or rei for the payment of certain costs of acquiring, constructing, installing and equipping the Project (as defined herein), and (iii) pay certain of the costs relating ance of the Series 2021 Bonds and refinancing of the Prior Debt, all as permitted by the Act, as defined herein. A more detailed description of the proceeds from the sale of the Series 2021 Bonds is included under the captions "ESTIMATED SOURCES AND USES OF FUNDS" and "PLAN OF FINANCE." Except as described in this Official Statement, the Series 2021 Bonds will be payable solely from and secured by a pledge of payn nade under the Loan Agreement and the Initial Obligation issued by the Corporation, as Obligated Group Agent under the Master and unset in tools apply a provide the second operation of the second operation of the second operation of the second operation of the second operation o rporation (the "Community First Pharmacy"). LifeSpan Services, LLC, an Ohio nonprofit limited liability company ("LifeSpan Services," and together wi Sorrowers, Community Behavioral Health Community Behavioral Health Properties, Partners in Prime and Co ap"), and U.S. Bank National Association, as master trustee (the "Master Trustee"), as supplemented by a Suppl One dated as of February 1, 2021, by and among the Members of the Obligated Group and the Master Trustee (the "Supplemental Indentu atal Master Indenture," and together with the Master Trust Indenture and any future supplements or amenda arity for, the Series 2021 Bonds are more fully des

The Series 3021 Bonds are issuable only as fully registered bonds in the name of Code A Co., as nomines of The Depository Tran Company, New York, New York (PUTC) and will be raniable to ulimate purchases ("Beneficial Owners") under the book-entry only spream maintained by DTC, only through brokers and dealers who are, or art through, DTC Participants. Purchases by Beneficial Owners will be made in hook-entry only form in denominations of \$5,000 or any integral multiple thereor. Beneficial Owners will not be entitled to reverve physical address of the Beneficial Owners will be made in the Series 3021 Bonds. So long as Code & Co. is the registered owner of the Series 3021 Bonds, parametes of principal or relenging prior of and interest on the Series 3021 Bonds are required to be made to Beneficial Owners by DTC through Barricipants. See "ObJCA:ENTRY OWNE. SMITEM" herein.

An investment in the Series 2021 Bonds involves a certain degree of risk related to the nature of the business of the Derovee, the regulatory relocance, and the provisions of the principal documents. A prospective Series 2021A Bondholder is advised to real "SECURITY FOR THE SERIES 2021 BONDS," "SECURITY FOR THE INITIAL OBLIGATION" and "RISK FACTORS" herein for a description of the security for the Series 2021 Bondhold and for ad neutron of certain risk factors which abond be considered in connection with an investment in the Series 2021 Bondhold extra 2021 Bon

The Series 2021 Bonds will be subject to optional, mandatory and extraordinary redemption, and mandatory tender for purchase as more fully described herein.

NEITHER THE PENCIPAL OF THE SERIES 2021 BONDS NOR THE INTEREST ACCRUME THEREON, SHALL EVER CONSTITUTE A GENERAL INFERTIONESS OF THE ATTIORITY, THE CONTY OF RITTLER, THE STATE OF OHIO, OR ANY POLITICAL SUBDIVISION THEREOP WITHIN THE MEANING OF ANY CONSTITUTIONAL OR STATUTORY ROVISION WILATSOFTER OR SHALL EVER OG GIVE RISS TO APECUNARY LAUALITY OF THE AUTHORITY, THE CONTY OF BUTLER, THE STATE OF OHIO, OR ANY POLITICAL SUBDIVISION THEREOP, NOR WILL THE SERIES 2021 BONDS BE, OR BE DEEMED TO BE, AN OBLIGATION OF THE AUTHORITY, THE CONTY OF BUTLER, THE STATE OF OHIO, OR ANY POLITICAL SUBDIVISION THEREOP.

This cover page contains certain information for ease of reference only. It does not constitute a summary of the Series 2021 Bonds or the security refor. Potential investors must read this entire Official Statement, including the Appendices, to obtain information essential to the making of an informed estimated decision.





Community First Solutions Hamilton, Ohio

Fixed Rate New Money / Refunding FEBRUARY 2021

\$20,000,000

Official Statement dated Pebruary 9, 2021

The Series 2021 Bonds are offered, subject to prior sale, when as and if issued, subject to the approval of their kightly by Dismorré & Shohl LU2 Combuso, Chin, Bond Counsel, Certain lengin matters will be passed upon for the Obligated Group by its special counsed, Kläkink & Pitten, West Chester Oblio, and for the Underwriter by its counsel, lee Miller LLP, Columbus, Ohio. It is expected that the Series 2021 Bonds in definitive form will be available for delivery through the services of IPT Con a nobat Pebrangy 55, 2021.





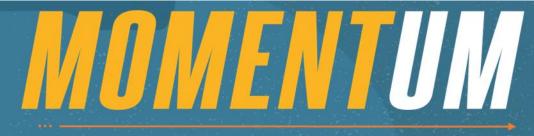
QUESTIONS & ANSWERS





About Ziegler

- Ziegler is a privately-held investment bank, capital markets and proprietary investments firm
- A registered broker dealer with SIPC & FINRA
- Ziegler provides its clients with capital raising, strategic advisory services, fixed-income trading and research
- Founded in 1902, Ziegler specializes in the higher education, healthcare, and senior living sectors as well as general municipal finance





Disclaimers

Investment banking, capital markets and proprietary investment services offered through B.C. Ziegler and Company. FHA mortgage banking services are provided through Ziegler Financing Corporation which is not a registered broker/dealer. Ziegler Financing Corporation and B.C. Ziegler and Company are affiliated and referral fees may be paid by either entity for services provided.

This presentation is designed to provide information regarding the subject matter covered and is intended for informational purposes only with the understanding that the material contained herein does not constitute legal, accounting, tax, or other professional advice. Although information which may be contained in this presentation has been obtained from sources which we believe to be reliable, we do not guarantee that it is accurate or complete and any such information may be subject to change at any time.

This presentation may contain forward-looking statements, which may or may not come to fruition depending on certain circumstances. In addition, please be advised that past financial results do not predict future financial performance.